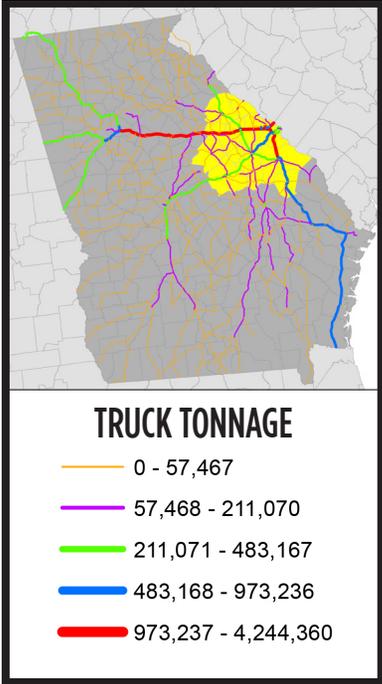




REGION 7 - ROAD FREIGHT

BURKE • COLUMBIA • GLASCOCK • HANCOCK • JEFFERSON • JENKINS • LINCOLN • MCDUFFIE • RICHMOND • TALIAFERRO • WARREN • WASHINGTON • WILKES

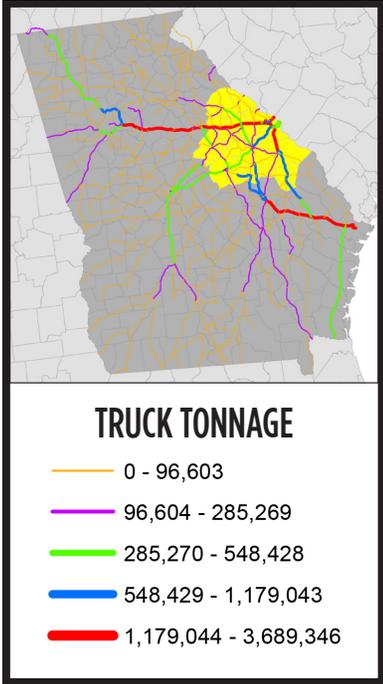
TOTAL MILES OF ROADWAY
8,715



TOP 5 COMMODITIES BY VALUE

2013 INBOUND		2013 OUTBOUND	
1) Petroleum Refining Products:	\$837,588,566	1) Transportation Equipment:	\$731,929,221
2) Misc. Industrial Organic Chemicals:	\$409,054,320	2) Petroleum Refining Products:	\$471,286,148
3) Motor Vehicle Parts or Accessories:	\$404,144,596	3) Fiber, Paper or Pulpboard:	\$346,990,773
4) Misc. Prim Nonferr Smelter Products:	\$234,850,937	4) Misc. Plastic Products:	\$250,973,219
5) Misc. Plastic Products:	\$191,101,746	5) Storage Batteries or Plates:	\$214,207,865

2020 PROJECTED INBOUND		2020 PROJECTED OUTBOUND	
1) Petroleum Refining Products:	\$971,929,392	1) Transportation Equipment, NEC:	\$1,189,767,319
2) Motor Vehicle Parts or Accessories:	\$549,720,276	2) Petroleum Refining Products:	\$526,832,237
3) Misc. Industrial Organic Chemicals:	\$514,274,099	3) Fiber, Paper or Pulpboard:	\$379,670,230
4) Misc. Plastic Products:	\$265,610,332	4) Misc. Plastic Products:	\$332,547,330
5) Misc. Internal Combustion Engines:	\$256,305,175	5) Misc. Sawmill or Planing Mill:	\$326,510,384



INBOUND TRUCK FREIGHT

TRUCK INBOUND TONS: 10,649,833
 TRUCK INBOUND VOLUME: 1,067,883
 TRUCK INBOUND VALUE: \$8,363,583,055

OUTBOUND TRUCK FREIGHT

TRUCK OUTBOUND TONS: 12,486,621
 TRUCK OUTBOUND VOLUME: 1,081,963
 TRUCK OUTBOUND VALUE: \$6,882,769,813

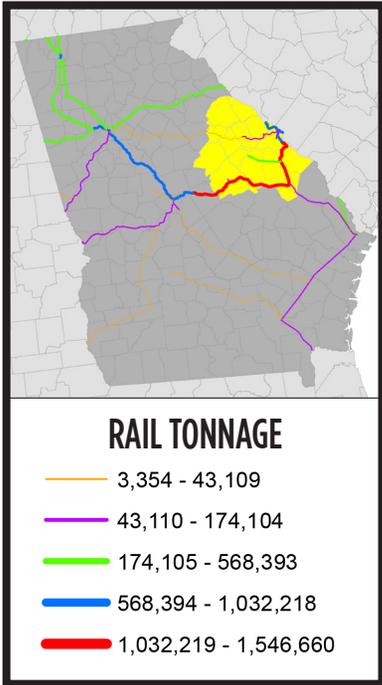
Data source: IHS 2013. Inbound road data reflects North American freight moving into the State of Georgia. Outbound road data reflects North American freight moving out of the State of Georgia.





REGION 7 - RAIL FREIGHT

BURKE • COLUMBIA • GLASCOCK • HANCOCK • JEFFERSON • JENKINS • LINCOLN • MCDUFFIE • RICHMOND • TALIAFERRO • WARREN • WASHINGTON • WILKES



TOP 5 COMMODITIES BY VALUE

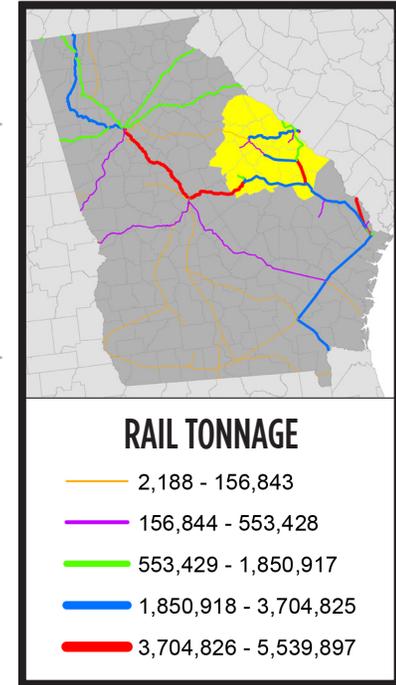
2013 INBOUND		2013 OUTBOUND	
1) Misc. Industrial Organic Chemicals:	\$702,671,670	1) Misc. Industrial Inorganic Chemicals:	\$1,567,608,457
2) Misc. Industrial Inorganic Chemicals:	\$427,902,764	2) Nonmetal Minerals, Processed:	\$672,720,188
3) Electrical Transformers:	\$374,468,928	3) Fertilizers:	\$530,922,757
4) Paper:	\$328,954,302	4) Misc. Industrial Organic Chemicals:	\$515,925,067
5) Motors or Generators:	\$225,784,728	5) Fiber, Paper or Pulpboard:	\$371,983,897

INBOUND RAIL FREIGHT

RAILCAR INBOUND TONS: 3,293,908
 RAILCAR INBOUND VOLUME: 35,642
 RAILCAR INBOUND VALUE: \$2,961,963,012

OUTBOUND RAIL FREIGHT

RAILCAR OUTBOUND TONS: 15,055,015
 RAILCAR OUTBOUND VOLUME: 155,784
 RAILCAR OUTBOUND VALUE: \$4,552,154,863



**OVER 18,348,923 TONS OF PRODUCT ARE MOVED THROUGH REGION 7 VIA RAIL,
THE EQUIVALENT TO TAKING 628,388 TRUCKS OFF THE ROAD**

Data source: IHS 2013. Inbound rail data reflects North American freight moving into the State of Georgia.
 Outbound rail data reflects North American freight moving out of the State of Georgia.





REGION 7 - OCEAN FREIGHT

TOP 5 COMMODITIES BY TEU-CONTAINER VOLUME

INBOUND		OUTBOUND	
1) Diphosphorus Pentaoxide; Phosphoric Acid, Etc:	26,360	1) Kaolin and Other Kaolinic Clays:	166,848
2) Miscellaneous Car:	14,861	2) Clays, Andalusite, Kyanite, etc:	146,342
3) Parts & Accessories for Motor Vehicles:	10,569	3) Heterocyclic Comp:	80,049
4) Ketones & Quinones, Etc:	9,063	4) Miscellaneous Car:	47,084
5) Wood, Continuously Shaped:	6,387	5) Wood Sawn or Chipped Length:	29,632

INBOUND OCEAN FREIGHT

OCEAN IMPORT TONS: 119,420
OCEAN IMPORT VOLUME: 6,336

OUTBOUND OCEAN FREIGHT

OCEAN EXPORT TONS: 518,193
OCEAN EXPORT VOLUME: 27,082

1 CONTAINER FLOWS BETWEEN THE PORT AND REGION 7 EVERY 12 MINUTES

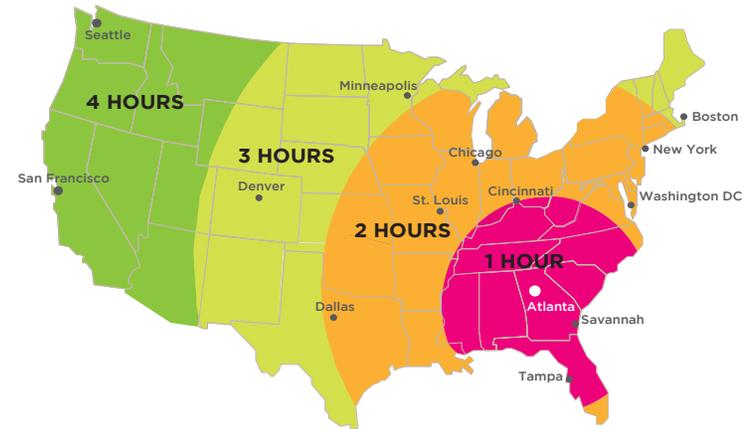


GEORGIA AIR CARGO

HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT

- ATL handles 98% of the State's annual air freight volume
- World's busiest passenger airport, with 2,500 arrivals and departures and 250,000 passengers per day
- Over 80% of U.S. consumers are within a 2 hour flight time from Atlanta
- 10th largest airport in the U.S. for cargo, and 31st in the world
- Is the only air cargo perishable complex of its size in the Southeast
- Foreign Trade Zone #26 is directly connected to the airport, and is a U.S. Fish and Wildlife port of entry

AIR TRANSIT TIMES





REGION 7 - LOGISTICS INDUSTRY

LOGISTICS PROVIDERS

OF PROVIDERS: 152
TOTAL PROVIDER EMPLOYMENT: 2,861
PROVIDER SALES TOTAL: \$358,554,000

LOGISTICS USERS

LOGISTICS USER TOTAL: 1,384
LOGISTICS USER EMPLOYMENT: 30,474
LOGISTICS USER SALES: \$12,564,918,000

REGION 7 - EDUCATION

- Georgia's statewide network of two- and four-year colleges and universities respond to meet the rapidly changing workforce demands in the logistics industry
- The Technical College System of Georgia has a targeted fast-track certification program, as well as a number of Associate of Applied Science degree programs in logistics and supply chain management
- More than 100 logistics-related courses, certificates, and degree programs are available across Georgia

TOP THREE SCHOOLS WITH LOGISTICS PROGRAMS

Augusta Technical College
Georgia Military College
Middle Georgia State University

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