



LOGISTICS
LOGISTICS
LOGISTICS



YOUR
GATEWAY TO THE
WORLD



GLOBAL ACCESS

If your business is seeking to grow, Georgia is the place to be. When you choose Georgia, you are choosing a solid foundation of air, land and sea transportation that will enhance your business growth and keep you competitive in the global marketplace.

Logistics giants like Delta Air Lines, UPS, Saia and Manhattan Associates are headquartered in Georgia and help to lower your cost of business and make you more profitable. Other world-renowned brands like The Home Depot, The Coca-Cola Company and Gulfstream Aerospace Corporation also call Georgia home.

WHY GEORGIA?

PAGE

4

Uniquely Comprehensive Logistics Ecosystem

8

Georgia Logistics Ecosystem Map

10

Warehousing & Distribution Centers

11

Industry Expertise — The Center of Innovation for Logistics



THE HOME DEPOT

“Georgia is our home state and very important to The Home Depot. Approximately 20 percent of our imports enter through the Port of Savannah, and we leverage that asset every day to bring product to our customers as efficiently as possible.”

Mark Holifield, Executive Vice President, Supply Chain and Product Development The Home Depot



GEORGIA'S PORTS SUPPORT MORE THAN 369,000 JOBS ACROSS THE STATE PROVIDING \$20.4 BILLION IN INCOME.



Legend

- Interstate Highways
- Class I Rail Networks
- Georgia Airports
- Georgia Ports



NORDIC

FACILITY: 10 million cubic feet of convertible temperature-controlled storage space, with 125 associates and the potential for 80 more jobs.

We selected Savannah as our expansion site because of the strength of Georgia’s logistics assets. The proximity of the fourth-largest and fastest growing port in the country and the easy-to-access and extensive highway system are unparalleled in providing national access.

Not to mention how seamless the state and local resources made the expansion, including the Savannah Economic Development Authority (SEDA), the Georgia Department of Economic Development (GDECd), the Georgia Ports Authority (GPA), Quick Start, Savannah Technical College and all of the other local city and community officials involved.”

*Ross Maple, Director of Business Strategy
Nordic Cold Storage*

**GEORGIA IS THE #1 STATE FOR BUSINESS 3 YEARS IN A ROW (SITE SELECTION, 2013-2016)
AND A LEADING STATE FOR INFRASTRUCTURE AND ACCESS TO GLOBAL MARKETS (AREA DEVELOPMENT, 2014-2015)**

GEORGIA'S LOGISTICS ECOSYSTEM

Georgia's premier location will be your logistical advantage with unparalleled infrastructure and industry services. According to *Area Development* magazine, site selection consultants named Georgia #1 for U.S. distribution & supply chain hubs and #2 for infrastructure and access to global markets (2015).

BY SEA

The Georgia Ports Authority facilitates global trade through deepwater ports in Savannah and Brunswick.

Leading in the operation of modern terminals, Georgia Ports continues to stay ahead of the curve with its commitment to \$1.4 billion in capital investment on equipment and project improvements over the next 10 years.

With the Savannah Harbor Expansion Project, the Port of Savannah will more efficiently serve larger New Panamax vessels, lowering transportation costs for companies that ship cargo through Savannah. This gives a return-on-investment of more than five-to-one, and businesses could see savings of \$213 million a year.

Port of Savannah

- Fourth-busiest and fastest-growing container port in the U.S.
- Savannah's Garden City Terminal is the most efficient seaport operation in North America due to its large single-terminal design
- 38 ocean carrier service calls per week, more than any other East Coast port
- Dedicated on-terminal rail intermodal facilities for two Class I railroads
- Quick access to roadway connections
 - Overnight service to the Southeast, the fastest-growing economy in the U.S.
 - Direct high-speed truck route from terminal to I-95 and I-16
- Customer service directly to cargo owners, unique to Georgia Ports

Port of Brunswick

- Nation's busiest seaport for new automobile imports
- Handles cargo for more than 30 auto and heavy equipment manufacturers
- Second-largest grain facility on the East Coast



Garden City Terminal, Port of Savannah

BY AIR

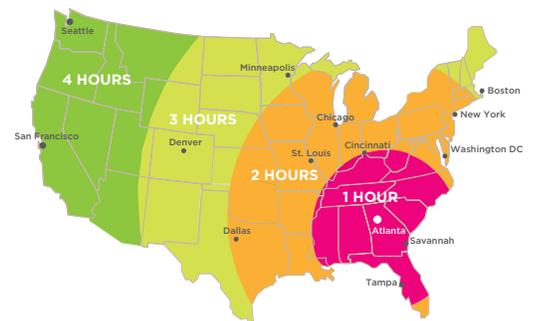
Georgia is home to the world's most traveled and most efficient airport, Hartsfield-Jackson Atlanta International Airport (ATL), keeping companies competitive with unparalleled global access for passengers and cargo. Every day, 2,500 flights arrive and depart from ATL, with direct flights to more than 70 international destinations in 50 countries.

With 24/7 operations, Hartsfield-Jackson Atlanta International Airport hosts more than 100 million passengers per year and handles more than 625,000 metric tons of cargo on 32 air carriers including Delta Air Lines, headquartered here in Atlanta.

Cargo features of Hartsfield-Jackson Atlanta International Airport:

- 3 cargo complexes of more than 2 million square feet of warehousing enables rapid handling and reliable cargo access
- 250-acre Georgia Foreign Trade Zone facilitates streamlined and lower-cost international commerce
- On-terminal Perishables Complex approved by the U.S. Department of Agriculture - the only one in the Southeast - facilitates fast and efficient inspection of time-sensitive shipments
- More than 100 licensed customs brokers and 200 freight forwarders connect companies to domestic and international markets
- More than 100 trucking companies to expedite ground transportation for air cargo shipments

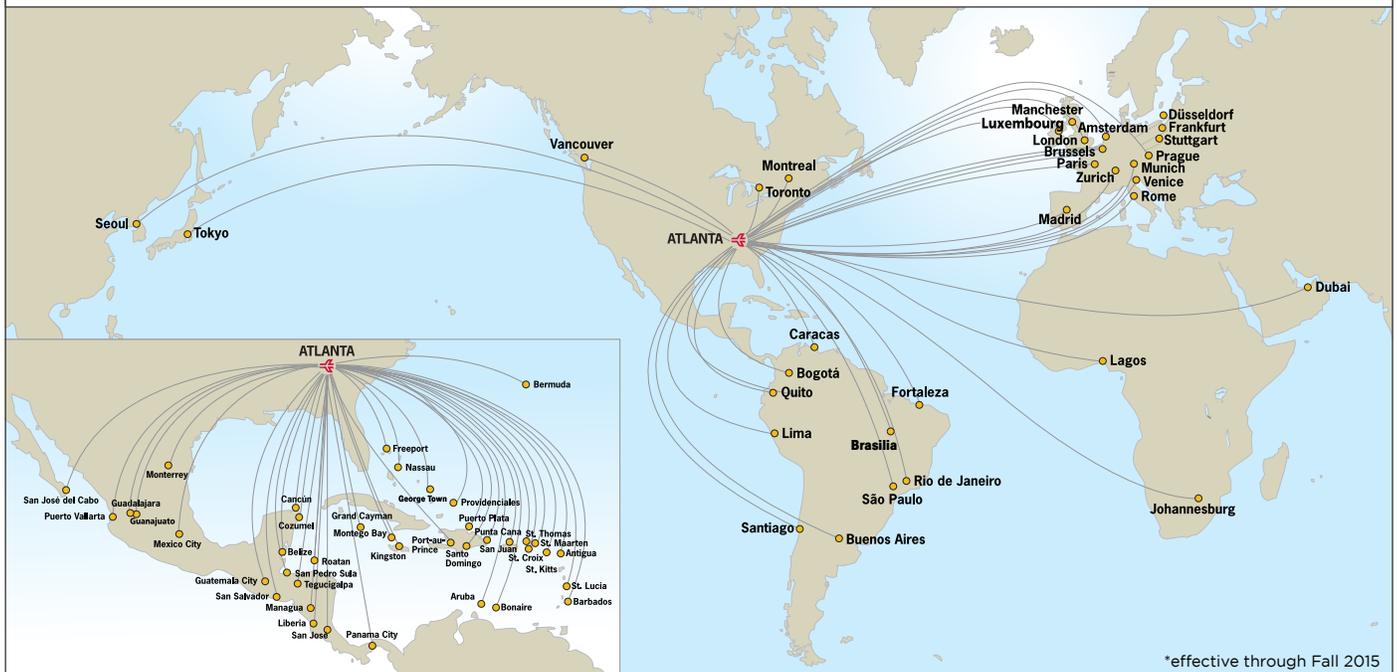
AIR TRANSIT TIMES FROM GEORGIA



80% of the U.S. market accessible within a 2-hour flight

Georgia also has a network of 104 public-use airports that allow companies to efficiently travel throughout the state.

HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT - DIRECT INTERNATIONAL FLIGHTS MAP*



*effective through Fall 2015

Atlanta has become a very attractive place to film [movies] because of the variety of locations, its strong infrastructure and its excellent distribution system with Hartsfield-Jackson Atlanta International Airport.”

John Schrimpf, VP, U.S. Regional Operations, Panavision

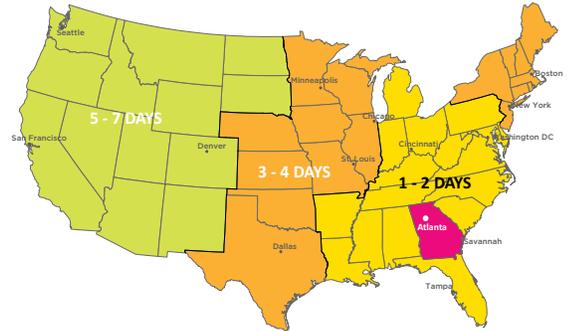
BY RAIL

Georgia's longstanding history as a major railway hub will be your rail link to the world. Atlanta is the nation's 2nd largest inland port, enhancing shippers' intermodal options for reliability and low cost.

- Access to more rail miles than any other state in the Southeast
- Service by both of the Eastern U.S.'s Class I railroads, plus 24 short-lines
- Superior rail accessibility for intermodal, bulk, automotive and every type of shipment (ranked #3 state for rail accessibility by *Area Development*, 2015)



RAIL TRANSIT TIMES FROM GEORGIA



Norfolk Southern's Whitaker Yard, Austell, GA

BY ROAD

Efficient truck transport is vital to success in every supply chain in the U.S., and Georgia's top-ranked highways facilitate unparalleled speed and reliability for shipments throughout the Southeast and to the world.

Shippers in every industry sector depend on Georgia's roadways to safely and efficiently transport more than \$620 billion cargo each year (400 million tons of freight) on our 20,000 miles of high-performance roadways and 1,200 miles of interstate highways, including I-75, I-85, I-95 and I-20.

Georgia's logistics industry will benefit from more than \$14 billion of approved funding for new roadway infrastructure on trucking thoroughfares:

- Improved reliability in metro Atlanta with 150 miles of new capacity on 10 top-traveled major interstate interchanges and corridors
- Enhanced speed to the Port of Savannah with added roadway capacity
- Expanded access to every region of Georgia with 360 miles of new lanes on the state's designated freight network

TRUCK TRANSIT TIMES FROM GEORGIA



80% of the U.S. market accessible within a 2-day truck drive

Learn more at GARoads.org

DISTRIBUTION AND WAREHOUSING

Georgia's extensive logistics line-up of distribution and warehousing companies strengthens your business's reach to customers quickly and efficiently.

- #1 state for distribution and supply chain hubs (*Area Development*, 2015)
- 85 percent of the world's top third-party logistics providers (3PLs) operate in Georgia
- Savannah has the largest concentration of import distribution centers on the East Coast. Within 30 miles of the Port of Savannah, more than 3 million square feet of warehousing is available
- Three of the top five global public refrigerated warehousing companies have locations in Georgia
- 80+ cold chain facilities located in Georgia and 19.5 million square feet of cold storage space
- Port of Savannah has more refrigerated container capacity than any East or Gulf Coast terminal, with more than 2,000 reefer rack slots

TOP 10 3PLS WITH MAJOR OPERATIONS IN GEORGIA

(Ranked by 2014 U.S. Logistics Gross Revenue/Turnover)

C.H. Robinson	UTi Worldwide
Expeditors	Hub Group
J.B. Hunt	Burriss Logistics
UPS	Schneider Logistics & Dedicated
Kuehne + Nagel (The Americas)	DHL Supply Chain

Source: Armstrong & Associates Top 50 U.S. 3PLs List

SUPPLY CHAIN TECHNOLOGY

Georgia's premier logistics technology completes the full suite of resources to support your supply chain. Take advantage of the state's nationally ranked IT community that includes a growing cluster of nearly 400 IT companies specializing in supply chain related applications and devices. Of the top 20 supply chain management software companies, half are located in Georgia, including the headquarters of eight top solution providers.



HD Supply

TOP 100 LOGISTICS IT PROVIDERS HEADQUARTERED IN GEORGIA

Blue Ridge Solutions	Manhattan Associates
Deposco	Numerex
LogFire	nVision Global
Logility	SMC3

Source: *Inbound Logistics Magazine*

“By combining large-scale online fulfillment centers [in Georgia] with Walmart's world-class supply chain and 4,300 U.S. stores, we can serve more customers faster and at a lower cost.”

Brent Beabout, Senior Vice President of Supply Chain and Logistics, Walmart Global eCommerce



GEORGIA'S WAREHOUSING & DISTRIBUTION FOOTPRINT

COMPANY	STATEWIDE SQ. FOOTAGE	COMPANY	STATEWIDE SQ. FOOTAGE
Academy Sports + Outdoors	1,550,000	KOBELCO	590,000
Acuity Brands	550,000	Kohl's	588,000
Advanced Distribution Systems	600,000	Kraft Foods Group	1,406,300
ALDI	780,800	Kroger	1,795,900
AutoZone	1,500,000	Kumho Tire	1,411,000
Bed, Bath & Beyond	810,000	LG Electronics USA Inc.	612,000
Best Buy	700,000	Lowe's	3,941,000
BlueLinX	560,000	Macy's	966,600
BrandsMart USA	1,352,200	McMaster-Carr	1,400,000
Briggs & Stratton	1,354,000	Medline	593,400
Cardinal Logistics Management	1,100,000	Mohawk Industries	3,430,000
Carlisle Transportation Products	676,000	Nestle USA	789,000
Carter's	2,123,000	Newell Rubbermaid	755,000
Chico's	595,000	Office Depot	550,000
Clorox	1,200,000	Owens Corning	1,044,300
Colgate-Palmolive	744,300	Pactiv	792,000
Continental Tire	758,500	Peeples Industries, Inc.	550,000
Cooper Tire & Rubber Company	600,000	PepsiCo	1,986,900
Covidien	609,900	Petco	956,200
Czarnowski	550,000	PetSmart	877,500
Dart Container Corporation	2,600,700	Pier 1 Imports	783,000
Del Monte Foods	780,000	Procter & Gamble	2,700,000
DICK'S Sporting Goods	657,200	Publix	1,200,000
Dollar Tree	1,000,000	PVH Corp.	1,412,900
Electrolux	600,000	Quaker Oats/Gatorade	1,826,000
Essendant	600,700	Sears	772,000
fred's	650,000	Shaw	1,520,000
GE Appliances	725,000	Sony	661,100
General Mills	1,900,300	Staples	585,000
Georgia-Pacific	900,600	Sugar Food Corporation	612,200
Glovis America	3,150,000	Target	5,000,000
Goodyear	1,500,000	The Home Depot	5,420,800
Havertys	1,616,000	TJX Companies	2,456,000
ICON Health & Fitness	580,000	Toyo Tire USA Corp.	750,000
IKEA	785,000	Toys "R" Us, Inc.	972,000
JCPenney	2,224,000	Tractor Supply Company	688,000
JLA Home	689,400	True Value Company	625,000
John Deere	1,701,300	UPS	807,000
Kellogg's	903,000	Walmart	7,100,000
Kelly Tires	710,500	Walgreens	1,118,400
Kenco Logistics Services	1,500,000	Whirlpool	1,500,000
Kimberly-Clark	2,547,600	Yamaha Motor Corporation, USA	900,000

Source: The Center of Innovation for Logistics

THE GEORGIA CENTER OF INNOVATION FOR LOGISTICS

The Georgia Center of Innovation for Logistics is the leading statewide resource for cargo owners seeking to optimize their supply chain with Georgia's logistics ecosystem.

The Center:

- Supports companies evaluating location and expansion options in Georgia, with information on current service offerings and **pricing benchmarks for multi-modal logistics**
- Keeps Georgia's logistics industry informed on related business and economic trends through innovative tools, such as monthly and annual **Logistics Market Snapshots** and **Logistics Fact Sheets** for all geographies around the state
- Assists shippers with improving access to markets and reducing supply chain costs, with connections to Georgia's uniquely comprehensive set of logistics providers at **educational events around the state**, including the Georgia Logistics Summit

Georgia Logistics Summit

Created and hosted by the Georgia Center of Innovation for Logistics, the annual Georgia Logistics Summit is one of the largest logistics events in the United States. Drawing nearly 2,000 attendees to Atlanta each spring, the Summit enhances the ability of Georgia's logistics industry to contribute to shippers' success in today and tomorrow's economy. The Summit brings together every aspect of the logistics ecosystem and includes participants from all over the world to discuss best practices and grow business partnerships.

The Center of Innovation for Logistics helps to make sure that Georgia is competitive in terms of logistics. It helps us in industry to network with other professionals and gives us a voice so that we can speak collectively about freight and logistics in Georgia, to make sure that we're able to take care of our customers."

Mark Holifield, EVP, Supply Chain and Product Development, The Home Depot

The Center gives us the ability to bring people together to discuss the world's best practices and bring companies like us together to discuss the technology that's available to make supply chains more effective."

*Eddie Capel, President and CEO
Manhattan Associates*

Learn more at GeorgiaLogistics.com



START THE CONVERSATION

The Georgia Department of Economic Development's logistics team helps the world's leading logistics companies with everything from site selection to workforce training. To take advantage of our complimentary expertise and connections, **contact us at 404.962.4822 or visit Georgia.org/Logistics.**



ABOUT GDEcD

The Georgia Department of Economic Development (GDEcD) is the state's sales and marketing arm, the lead agency for attracting new business investment, encouraging the expansion of existing industry and small businesses, aligning workforce education and training with in-demand jobs, locating new markets for Georgia products, attracting tourists to Georgia, and promoting the state as a destination for arts and location for film, music and digital entertainment projects, as well as planning and mobilizing state resources for economic development.



Georgia Department of Economic Development
Technology Square | 75 Fifth Street, NW, Suite 1200 | Atlanta, Georgia 30308 - USA | Georgia.org | +1.404.962.4000