Following is information on international companies seeking to purchase or distribute Georgia products. These leads were developed by the Georgia Department of Economic Development (GDEcD) and/or GDEcD’s International Offices. For assistance in following up on these leads or to take advantage of other programs offered by GDEcD, please contact the person listed by the opportunity below.

PRODUCTS/SERVICES SOUGHT IN THIS BULLETIN:

NOTE: The interested companies MUST include their complete contact details (address, state, e-mail, etc.) and a company profile when responding to these opportunities.

1. MATERIALS FOR CONCRETE PRODUCTION- ISRAEL
2. HEAVY CONSTRUCTION EQUIPMENT- ISRAEL
3. HIGH DENSITY WALL PANELS- CANADA
4. DUST COLLECTOR SYSTEM- CHILE
5. BULK PHARMACEUTICALS- ISRAEL
6. MEDICAL EQUIPMENT AND DISPOSABLES- ISRAEL
7. PRODUCTS FOR PLASTIC SURGERY & ORTHOPEDICS- ISRAEL
8. BIOPHARMACEUTICALS- CHINA
9. HEALTHCARE SOFTWARE- BRAZIL
10. SURGICAL TABLES- CHILE
11. AGRICULTURAL & FARMING MACHINERY- ISRAEL
12. AGRICULTURAL EQUIPMENT- ISRAEL
13. BUTTER- MEXICO
14. KOSHER FOOD ITEMS- ISRAEL
15. SHELLED UNSALTED PEANUTS- CANADA
16. ORGANIC PEANUTS AND PECANS- CANADA
17. NATURAL ESSENTIAL OILS FROM PEACHES- CANADA
18. POULTRY- CHILE
19. AUTO MECHANIC TRAINING MATERIALS- MEXICO
20. CORPORATE COMMUNICATIONS TECHNOLOGIES & SERVICES- MEXICO
21. RADIO COMMUNICATION DEVICES- BRAZIL
22. ICT EQUIPMENT & SOFTWARE- BRAZIL
23. LUBRICANTS, OILS & SEALANTS- BRAZIL
24. PETROCHEMICAL RESINS- BRAZIL
25. SOLAR ENERGY PANELS AND SOLUTIONS- CHILE
26. CONSULTANT FOR BIOMASS BURNING SOLUTIONS- CHILE
27. GASOLINE FILTER METAL CASINGS- MEXICO

(CONTINUED ON FOLLOWING PAGE)
28. BRAKE BLOCKS MATERIALS- MEXICO
29. BRAKING SYSTEMS & COMPONENTS- MEXICO
30. TACTICAL EQUIPMENT- BRAZIL
31. LIGHT BULBS- BRAZIL
32. RIOT CONTROL EQUIPMENT- ISRAEL
33. AUTOMOTIVE SILICON- MEXICO
34. WATER PUMPS FOR VEHICLES- MEXICO
35. NUCLEAR PLANT LIFTING GEAR- MEXICO
36. SPECIALTY HEAVY TRUCK VOLTS- MEXICO
37. FISHING PRODUCTS- CANADA

BUILDING & CONSTRUCTION OPPORTUNITIES

ID #: APRIL302013TOA01
PRODUCT 1: MATERIALS FOR CONCRETE PRODUCTION
Israeli manufacturer seeks Georgia supplier for the direct purchase of concrete production products including:
steel & rubber molds, machinery, iron oxide pigments, strapping bands, steel, polyester and additives to
manufacture concrete elements and products such as paving stones. The company specializes in six main areas:
civil engineering & infrastructure, landscape design, acoustic & retaining walls, silicates, architectural concrete and
roof tiles.

ID #: APRIL302013TOA02
PRODUCT 2: HEAVY CONSTRUCTION EQUIPMENT
Israeli manufacturer seeks Georgia company for the direct purchase of heavy construction equipment, including:
compactors, cold milling machines, asphalt pavers, soil stabilizers, cold recycling, concrete pavers and surface
mining equipment.

ID #: APRIL302013TOA03
PRODUCT 3: HIGH DENSITY WALL PANELS
Canadian organization seeks Georgia supplier of high density wall panels for use in athletic facilities.

ID #: APRIL302013TOA04
PRODUCT 4: DUST COLLECTOR SYSTEMS
Chilean company seeks Georgia supplier of state of the art dust collector systems that are able to extract, collect
and eliminate dust generated by large mining operations.
Deadline: July 31, 2013

CONTACT
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MEDICAL & BIOTECH OPPORTUNITIES

ID #: APRIL302013TOA05
PRODUCT 5: BULK PHARMACEUTICALS
Israeli manufacturer seeks Georgia supplier for the direct purchase of bulk pharmaceuticals (API) including:
inorganic salts, anti-arthritis, antibiotic & chemotherapeutics, anti-cancer, anti-staminic, antiviral, brain & body
enhancement, bronchodilator, & gastrointestinal. The company is a leading supplier of chemicals and raw materials
in various industries in Israel and exclusively represents leading international companies in its activities.
ID #: APRIL302013TOA06
PRODUCT 6: MEDICAL EQUIPMENT AND DISPOSABLES
Israeli manufacturer seeks Georgia supplier for the direct purchase of all types of medical equipment and products for use in laboratories, research and development for the pharmaceutical industry. The company is also seeking medical equipment and products that can be used in clinics and hospitals. FDA and/or CE certification is required.

ID #: APRIL302013TOA07
PRODUCT 7: PRODUCTS FOR PLASTIC SURGERY & ORTHOPEDICS
Israeli manufacturer seeks Georgia supplier for the direct purchase of innovative products and procedures for plastic surgery and orthopedics. The company is looking for innovative high-quality medical products and technologies to expand its product offerings.

ID #:APRIL302013TOA08
PRODUCT 8: BIOPHARMACEUTICALS
Chinese company seeks Georgia supplier of biopharmaceuticals. The company is actively looking for in-license and out-license opportunities globally. The company is a leading, fully integrated biotechnology company focused on R&D, manufacturing and marketing biopharmaceutical products in China.
Deadline: April 30, 2014

ID #: APRIL302013TOA09
PRODUCT 9: HEALTHCARE SOFTWARE
Brazilian service organization seeks Georgia company for the supply of innovative software for the healthcare industry such as Business Intelligence, Clinical Intelligence, advanced EHR and PHR among others. The company is currently focused on healthcare providers but also has interest in health insurance software.

ID #: APRIL302013TOA10
PRODUCT 10: SURGICAL TABLES
Chilean service organization seeks Georgia company for the direct purchase of surgical tables. The company presently owns four clinics and has aggressive expansion plans into new clinics, in addition to renovating some of their existing clinics.
Deadline: July 31, 2013

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AGRICULTURAL OPPORTUNITIES

ID #: APRIL302013TOA11
PRODUCT 11: AGRICULTURAL & FARMING MACHINERY
Israeli manufacturer seeks Georgia supplier for the direct purchase of agricultural and farming machinery including: tractors, fork-lifts, shredders, mowing machines and back-hoes. The company imports similar products primarily from Europe and Asia and also upgrades some products for local use. The company offers maintenance services to its customers and maintains large storage and logistics facilities.

ID #: APRIL302013TOA12
PRODUCT 12: AGRICULTURAL EQUIPMENT
Israeli manufacturer seeks Georgia company for the direct purchase of agricultural equipment, including: trucks, query equipment, sorting machines and forklifts.
PRODUCT 13: BUTTER
Mexican distributor seeks Georgia supplier of butter. The company is a leading Mexican distributor of food products, with frozen, chilled and dry product lines. The company distributes into leading resorts and food franchises. Deadline: October 31, 2013

PRODUCT 14: KOSHER FOOD ITEMS
Israeli manufacturer seeks Georgia company for the direct purchase of Kosher certified food items, including categories such as: snacks, bars, biscuits, cookies and oils for the retail and professional markets.

PRODUCT 15: SHELLED UNSALTED PEANUTS
Canadian manufacturer seeks Georgia company for the direct purchase of shelled, unsalted peanuts.

PRODUCT 16: ORGANIC PEANUTS & PECANS
Canadian distributor seeks Georgia company for the direct purchase of organic peanuts.

PRODUCT 17: NATURAL ESSENTIAL OILS FROM PEACHES
Canadian tea manufacturer seeks Georgia company for the direct purchase of natural essential oils made from peaches to be used to boost flavors in tea products.

PRODUCT 18: POULTRY
Chilean distributor seeks Georgia company for the direct purchase of poultry leg quarters of medium size. The company is interested in importing up to 25 containers per month and is one of the top three meat distributors in Chile. Deadline: July 31, 2013

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PRODUCT 19: AUTO MECHANIC TRAINING MATERIALS
Mexican service organization seeks Georgia company for the direct purchase of existing online training courses and teaching aids, as well as on demand video training courses for auto mechanics. The organization operates 32 technical training schools focused on auto mechanics. Deadline: September 30, 2013

PRODUCT 20: CORPORATE COMMUNICATIONS TECHNOLOGIES & SERVICES
Mexican corporate P.R. firm seeks Georgia suppliers of internal and external corporate communications know-how, technologies and services. The company would also be interested in forming a joint venture for pursuing corporate communication projects in Mexico. Deadline: August 31, 2013

PRODUCT 21: RADIO COMMUNICATION DEVICES
Brazilian distributor seeks Georgia company for supply of radio communication devices for use by private companies and government entities. The company distributes equipment from more than 50 international manufacturers.
ID #: APRIL302013TOA22
PRODUCT 22: ICT EQUIPMENT & SOFTWARE
Brazilian service organization seeks Georgia company for the direct purchase of data center and contact center equipment. The company is also interested in remote fiber optic equipment and ICT software. The company is responsible for maintaining more than 25,000 km of optical routes throughout Brazil.

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CHEMICAL OPPORTUNITIES

ID #: APRIL302013TOA23
PRODUCT 23: LUBRICANTS, OILS, & SEALANTS
Brazilian manufacturer seeks Georgia company for the direct purchase of sealants, silicon, adhesives, special glues, oils, brake fluid, polyurethane, spur, and monoethylene glycol for use in the industrial, construction, and automotive industries. The company is a traditional chemical company and manufactures over 100 products.

ID #: APRIL252013TOA24
PRODUCT 24: PETROCHEMICAL RESINS
Brazilian distributor seeks Georgia company for the supply of all kinds of petrochemical resins for the plastics industry. The company maintains national distribution with four branches in Brazil.

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ENVIRONMENTAL OPPORTUNITIES

ID #: APRIL302013TOA25
PRODUCT 25: SOLAR ENERGY PANELS AND SOLUTIONS
Chilean service organization seeks Georgia company for solar energy panels and solutions. The company seeks solar energy panels able to generate electricity to power home and office irrigation pumps. The company also seeks solar energy solutions able to generate warm water for residential, office and industrial buildings. Deadline: July 31, 2013

ID #: APRIL302013TOA26
PRODUCT 26: CONSULTANT FOR BIOMASS BURNING SOLUTIONS
Chilean renewable energy company seeks Georgia consultant or advisor for heat producing and electricity generating biomass burning solutions. Deadline: July 31, 2013

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ADDITIONAL OPPORTUNITIES

ID #: APRIL302013TOA27
PRODUCT 27: GASOLINE FILTER METAL CASINGS
Mexican manufacturer seeks Georgia company for the direct purchase of metal casings for gasoline filters.
Deadline: September 30, 2013

ID #: APRIL302013TOA28
PRODUCT 28: BRAKE BLOCKS MATERIALS
Mexican manufacturer seeks Georgia company for the direct purchase of composites and materials for the manufacture of brake blocks including: friction bits, composites, metal casings, and fasteners.
Deadline: September 30, 2013

ID #: APRIL302013TOA29
PRODUCT 29: BRAKING SYSTEMS & COMPONENTS
Mexican distributor seeks Georgia company for the supply of aftermarket braking systems and components for cars and trucks.
Deadline: September 30, 2013

ID #: APRIL302013TOA30
PRODUCT 30: TACTICAL EQUIPMENT
Brazilian distributor seeks Georgia supplier for the direct purchase of tactical equipment including: knives, shoes, handcuffs, whistles, bat/Tonfa, caps & beanies, trousers, T-shirts, vests, key chains, backpacks, cleaning kits, binoculars, scopes, pressure pistols, crossbows and archery targets, decorative items, accessories, ammonium for Airsoft tactical flashlight, and self-defense products such as pepper sprays.

ID #: APRIL302013TOA31
PRODUCT 31: LIGHT BULBS
Brazilian distributor seeks Georgia supplier for the direct purchase of specialty light bulbs for stage/studio use.

ID #: APRIL302013TOA32
PRODUCT 32: RIOT CONTROL EQUIPMENT
Israeli manufacturer seeks Georgia company for the direct purchase of riot control equipment, including: protective gear, shields, batons, restriction accessories (handcuffs, restraint kits), ammunition, personal defense equipment, illumination equipment, weapons, vehicles, personal gear, prison equipment and more.

ID #: APRIL252013TOA33
PRODUCT 33: AUTOMOTIVE SILICON
Mexican manufacturer seeks Georgia supplier for the direct purchase of automotive silicon. The company is principally interested in bulk supplies for further transformation & packaging.
Deadline: September 30, 2013

ID #: APRIL252013TOA34
PRODUCT 34: WATER PUMPS FOR VEHICLES
Mexican distributor seeks Georgia company for the supply of water pumps for cars and trucks. The company distributes spare parts for cars and trucks and has national coverage in Mexico.
Deadline: September 30, 2013

ID #: APRIL302013TOA35
PRODUCT 35: NUCLEAR PLANT LIFTING GEAR
Mexican power utility seeks Georgia supplier of high integrity (HIC) lifting gear for use in a nuclear power plant. The company will issue an international tender purchasing process within the next 60 days.
Deadline: May 31, 2013
ID #: APRIL302013TOA36
PRODUCT 36: SPECIALTY HEAVY TRUCK VOLTS
Mexican distributor seeks Georgia company for the supply of specialty heavy truck volts to complement its current product lines. The company is a highly specialized manufacturer and wholesale distributor of automotive volts. Deadline: September 30, 2013

ID #: APRIL302013TOA37
PRODUCT 37: FISHING PRODUCTS
Canadian distributor seeks Georgia supplier of fishing products such as spinners and lures.

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