Following is information on international companies seeking to purchase or distribute Georgia products. These leads were developed by the Georgia Department of Economic Development (GDEcD) and/or GDEcD’s International Offices. For assistance in following up on these leads or to take advantage of other programs offered by GDEcD, please contact the person listed by the opportunity below.

**NOTE:** The interested companies MUST include their complete contact details (address, state, e-mail, etc.) and a company profile when responding to these opportunities.

**PRODUCTS/SERVICES SOUGHT IN THIS BULLETIN:**

1. BIM SOFTWARE PRODUCTS- BRAZIL
2. WIFI TRANSMISSION & A/V CABLES- MEXICO
3. ELECTRICAL PARTS FOR AEROSPACE INDUSTRY- EUROPE
4. IP CAMERAS- CHILE
5. SODIUM HYDROXIDE- BRAZIL
6. POLYETHYLENE AND POLYPROPYLENE- BRAZIL
7. NON-ISOCYANATE POLYURETHANE- UK & IRELAND
8. ACIDS AND ALKALINE SOLUTIONS- EUROPE
9. ECHOCARDIOGRAPH- CHILE
10. OCCUPATIONAL HEALTH & SAFETY PRODUCTS- CANADA
11. METAL FRAMING PRODUCTS- CANADA
12. COMPONENTS FOR AUTOMOTIVE & RAIL INDUSTRIES- EUROPE
13. CONCRETE PUMPING HOSE- MEXICO
14. DISPLAY PACKAGING FOR SALAD PRODUCTS- UK & IRELAND
15. MICROBREWERY EQUIPMENT- UK & IRELAND
16. CANNED SWEET CORN- CHILE
17. HALAL MEAT- CANADA
18. INNOVATIVE MACHINERY- EUROPE
19. TOYS & MINIATURE ITEMS- EUROPE
20. CLASSROOM & OFFICE FURNITURE- MEXICO
21. RESIN POWER TRANSFORMERS- ISRAEL
22. 1-GALLON PLASTIC CONTAINERS- EUROPE

**ICT OPPORTUNITIES**

**ID#: FEB282013TOA01**
**PRODUCT 1: BIM SOFTWARE PRODUCTS**
Brazilian service organization seeks Georgia supplier of software products with BIM (Building Information Modeling) technology. The company offers IT solutions software designed to help building project management.
PRODUCT 2: WIFI TRANSMISSION & A/V CABLES
Mexican professional sound and video equipment installer seeks Georgia supplier for the direct purchase of WIFI internet transmission systems & audio/video wiring cables for installing on-site sound, video & control equipment at public buildings and residential movie theaters. Quantity requested is twenty-five (25) units.
Deadline: April 30, 2013

PRODUCT 3: ELECTRICAL PARTS FOR AEROSPACE INDUSTRY
French distributor seeks Georgia supplier of electrical parts for use in the aerospace industry. The company has headquarters in France, with several locations in Europe, USA, the Middle East and China.

PRODUCT 4: IP CAMERAS
Chilean distributor seeks Georgia supplier of Internet Protocol (IP) cameras with capabilities to send and receive data via a computer network and the Internet. These digital video cameras are typically used for surveillance purposes.
Deadline: March 31, 2013

CONTACT
Ryan Thornton
International Trade Manager
Georgia Department of Economic Development
T: 404-962-4046
rthornton@georgia.org

CHEMICAL OPPORTUNITIES

PRODUCT 5: SODIUM HYDROXIDE
Brazilian manufacturer seeks Georgia supplier of sodium hydroxide 98% and sodium hydroxide 50%. The company has extensive experience in the Brazilian industrial market, providing chemicals and thermoplastics since 1973.

PRODUCT 6: POLYETHYLENE AND POLYPROPYLENE
Brazilian distributor of thermoplastic resins seeks Georgia supplier of polyethylene & polypropylene. The company specializes in distributing thermoplastic resins, particularly polyethylene and polypropylene.

PRODUCT 7: NON-ISOCYANATE POLYURETHANE
UK manufacturer seeks Georgia supplier for the direct purchase of non-isocyanate polyurethane for joint development work to use in a number of applications in the consumer electronics markets.
Deadline: March 24, 2013

PRODUCT 8: ACIDS AND ALKALINE SOLUTIONS
German chemical distributor seeks Georgia supplier of acids and alkaline solutions, including solvents, solid matters and special chemicals, and ingredients for the pharmaceutical industry. The company is also active in Central and South America.

CONTACT
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tponce@georgia.org
MEDICAL & BIOTECH OPPORTUNITIES

ID#: FEB282013TOA09
PRODUCT 9: ECHOCARDIOGRAPH
Chilean distributor seeks Georgia supplier of echocardiographs that employ differential transmission of ultrasonic waves to image functional and structural abnormalities of the heart in a painless and non-invasive manner. The company plans to introduce a new business line of medical equipment and devices.
Deadline: March 31, 2013

ID#: FEB282013TOA10
PRODUCT 10: OCCUPATIONAL HEALTH & SAFETY PRODUCTS
Canadian company seeks Georgia supplier of new and innovative occupational health & safety products, including physical products such as hard hats, ergo brooms and gloves. The company is a 100% Canadian owned national distributor.

CONTACT
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Georgia Department of Economic Development
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mwaters@georgia.org

BUILDING & CONSTRUCTION OPPORTUNITIES

ID#: FEB282013TOA11
PRODUCT 11: METAL FRAMING PRODUCTS
Canadian manufacturer’s representative seeks Georgia supplier of Unistrut brand strut and metal framing, featuring weld-less connections and custom functional or decorative drain systems and flow-thru work stations.

ID#: FEB282013TOA12
PRODUCT 12: COMPONENTS FOR AUTOMOTIVE & RAIL INDUSTRIES
French company seeks Georgia supplier of components for use in the automotive and rail industries.

ID#: FEB292013TOA13
PRODUCT 13: CONCRETE PUMPING HOSE
Mexican hose distributor seeks Georgia supplier of concrete pumping hoses. The company has a nationwide reseller network. The company is looking to purchase twenty-five (25) units.
Deadline: May 31, 2013

CONTACT
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acarson@georgia.org

AGRICULTURAL OPPORTUNITIES

ID#: FEB282013TOA14
PRODUCT 14: DISPLAY PACKAGING FOR SALAD PRODUCTS
Scottish Small and Medium Enterprise (SME) seeks Georgia supplier of innovative display packaging solutions for its line of salad products. The packaging must provide maximum protection for delicate salad leaves in addition to providing maximum shelf life.
Deadline: March 30, 2013

ID#: FEB282013TOA15
PRODUCT 15: MICROBREWERY EQUIPMENT
Irish brewing company seeks Georgia supplier for the direct purchase of microbrewery equipment with a minimum batch capacity of 800 liters. Quantity requested is one (1) unit.
Deadline: March 8, 2013
ID#: FEB282013TOA16
PRODUCT 16: CANNED SWEET CORN
Chilean manufacturer seeks Georgia supplier for the direct purchase of sweet corn packaged in 14 ounce cans. The quantity requested is ten (10) twenty-foot containers. The supplier will be asked to provide the product under a private label. The company is a fruit canning company that seeks to widen its product offering and brand presence. Price will be an important decision factor, as Chile only produces frozen sweet corn.
Deadline: June 30, 2013

ID#: FEB282013TOA17
PRODUCT 17: HALAL MEAT
Canadian manufacturer seeks Georgia supplier for the direct purchase of Halal meat. The company is one of the most successful and fastest growing brands of Halal products in North America and has several food categories including Fresh, Ready to Eat, Ready to Cook and Deli.

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ADDITIONAL OPPORTUNITIES

ID#: FEB282013TOA18
PRODUCT 18: INNOVATIVE MACHINERY
German company seeks Georgia supplier of innovative machinery for use in the metal processing, automotive, furniture, and dairy industries.

ID#: FEB282013TOA19
PRODUCT 19: TOYS & MINIATURE ITEMS
German company seeks Georgia supplier of toys and other miniature items such as die cast models, 3D and collectible figures.

ID#: FEB282013TOA20
PRODUCT 20: CLASSROOM & OFFICE FURNITURE
Mexican furniture distributor seeks Georgia supplier of classroom and office furniture. The company was recommended by a leading school as a furniture supplier and is interested in exploring supplier options in Georgia.
Deadline: May 30, 2013

ID#: FEB282013TOA21
PRODUCT 21: RESIN POWER TRANSFORMERS
Israeli government agency seeks Georgia company interested in a two (2) year contract for supply of network cast resin power transformers.
Deadline: March 10, 2013 by 5:00 a.m. EST

ID#: FEB282013TOA22
PRODUCT 22: 1-GALLON PLASTIC CONTAINERS
Belgian manufacturer of skincare products seeks Georgia supplier of 1-gallon plastic containers (HDPE). Quantity requested is 10,000 units as a first order. Interested companies should respond immediately.

CONTACT
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For information on Trade Opportunities Alerts, please contact Danielle Pascual dpascual@georgia.org or 404-962-4061