

INTERNATIONAL TRADE BY THE NUMBERS: 2023¹

GEORGIA EXPORTS CONTINUE TO ACCELERATE IN 2023

International Trade supports jobs, diversifies revenue, and bolsters economic resilience across Georgia. Export values set a new record in 2023, exceeding 2022's totals by 5% and marking a third year of record exports. While U.S. exports have decreased overall, Georgia exports have experienced sustained growth for the last decade, increasing 26% since 2014.

Sixty-seven percent of exports and 71% of total trade involved the strategic markets where Georgia's international representatives connect local exporters to global opportunities.

Georgia remains the seventh largest state in the U.S. for total trade, spanning 222 unique countries and territories. Georgia's air and sea ports serve as global gateways, facilitating more than \$186.3 billion in total trade with the world in 2023.



\$49.7B

total exports
record-breaking for 3rd year in a row
+5.1% YoY

215

total unique
export markets³

\$186.3B

total trade²
-4.9% YoY

#12

largest exporter
in the United States

¹All data reflects value of merchandise trade only (tangible products only).

²The value of Total Trade is the sum of Total Exports and Total Imports on an annual basis.

³Includes both countries and territories.



The Georgia Department of Economic Development's nationally recognized International Trade team works to bolster Georgia exports and brand the state as a competitive source of quality products and services. The team includes International Representatives located in 12 strategic global markets and assists Georgia companies with expanding their sales worldwide. The International Trade office provides Georgia businesses with the Global Insight and Global Connections they need to successfully diversify their international customer base.

INTERNATIONAL TRADE

TOTAL EXPORTS: 2023¹

TOP 5 EXPORTED PRODUCTS⁴



1
Civilian
Aircraft
\$8.2B



2
Motor
Vehicles
\$3.1B



3
Turbojets,
Turbopropellers
and Gas Turbines
\$2.3B



4
Poultry
\$1.6B



5
Chemical
Woodpulp
\$1.3B

Canada
\$7.6B



1
TOP 5
EXPORT
MARKETS



5
Singapore
\$2.2B



2
Mexico
\$4.8B



4
Germany
\$2.6B



3
China
\$3.9B

GEORGIA EXPORTS: A DECADE OF GROWTH



¹All data reflects value of merchandise trade only (tangible products only). ⁴Based on 4-digit Harmonized System (HS) codes and origin of movement.

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⁵Trade Data Monitor.



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INTERNATIONAL TRADE

TOTAL TRADE: 2023¹

TOP 5 TRADED PRODUCTS⁴



1
Motor Vehicles
\$16.0B



2
Civilian Aircraft
\$8.2B



3
Immunological products
\$7.0B



4
Turbojets, Turbopropellers and Gas Turbines
\$5.5B



5
Telephones Sets
\$4.6B

China
\$21.4B



TOP 5 TRADING PARTNERS



5
Germany
\$12.8B



2
Mexico
\$18.6B



4
Canada
\$14.1B



3
South Korea
\$15.8B

TOP 10 U. S. TRADE STATES



1. TX:	\$826.7B	6. NJ:	\$187.6B
2. CA:	\$628.2B	7. GA:	\$186.3B
3. IL:	\$301.7B	8. FL:	\$181.4B
4. NY:	\$254.7B	9. PA:	\$165.5B
5. MI:	\$236.2B	10. IN:	\$147.6B

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