



## GEORGIA - CHILE COUNTRY CONNECTION

### Government and Commerce

Georgia is under the jurisdiction of the Consulate General of Chile in Miami. Hernán Nuñez Montenegro has served as Consul General since March 2019. Chile first established a consular presence in Georgia in 1899. Erika Monckeberg serves as the current Honorary Consul of the Republic of Chile in Atlanta.

The state of Georgia has had continuous representation in Chile since 2005, helping hundreds of Georgia companies with export requests. Veronica Medina has represented Georgia in this market since 2018.

The Commissioner of Economic Development led a logistics and trade-focused mission to Santiago in fall 2016.

Georgia is home to the Chilean American Chamber of Commerce of the South (CACCS). CACCS focuses on the continued success of the U.S.-Chile Free Trade Agreement by leveraging efforts of Chilean companies looking to do business in Georgia. Robert Palaima currently serves as president.

Georgia is also home to the Georgia Hispanic Chamber of Commerce (GHCC) and the Latin American Chamber of Commerce of Georgia (LACC), which both provide resources to Georgia companies wanting to do business in Chile.

### Academics

In the Fall semester of 2022, 88 Chilean students will be enrolled in USG schools.

The COVID-19 pandemic affected study abroad programs around the world, but these programs are expected to return to former participation levels soon.

In the past, the University System of Georgia (USG) offered 19 different study abroad, exchange and internship programs in Chile in programs such as language, engineering, international affairs, history, and international business..

Emory University also provides study abroad programs for students in Chile.

### Arts, Film and Culture

In 2015, the Atlanta Film Festival screened *Bear Story*, an Academy Award winning short film directed by accomplished Chilean director and writer Gabriel Osorio.

### International Trade

The U.S.-Chile Free Trade Agreement (FTA) took effect on January 1, 2004, immediately making more than 85% of consumer and industrial products duty-free.

**EXPORTS:** In 2021, Georgia exports to Chile totaled **\$822.5 million**. Chile is the 14th largest export market for Georgia.

Top exports from Georgia to Chile include computers, civilian aircraft, petroleum and gas, malt beer, kraft paper, and paperboard.

Georgia leads the nation in the export of the following goods to Chile: kraft paper and poultry.

**IMPORTS:** In 2021, Georgia imports from Chile totaled **\$2.3 billion**. Chile ranks 16th among Georgia's importer nations.

Top imports from Chile to Georgia include copper, iodine, tires, fish, and poultry.

### Capital Investment

There are at least **17** Georgia companies with operations in Chile, including but not limited to:

- Arris Group
- Delta Air Lines
- Great American Cookies
- NCR Corporation
- Shaw Industries Group
- The Coca-Cola Company
- UPS

There are several Chilean facilities operating in Georgia, including ARAUCO North America and CMPC USA.

### Transportation

Hartsfield-Jackson Atlanta International Airport offers daily direct flights between Atlanta and Santiago, Chile. In 2022, there will be an estimated 319 flights between Chile and Georgia carrying over 100,000 passengers.

International connectivity has been limited by the COVID-19 pandemic. As restrictions ease, the Hartsfield-Jackson Atlanta International Airport expects a return to pre-COVID connections.

The Georgia Ports Authority (GPA) in Brunswick has a relationship with two port cities in Chile. The GPA offers shipping services to Puerto Angamos and San Antonio.

### About GDEcD

The Georgia Department of Economic Development (GDEcD) plans, manages and mobilizes state resources to attract new business investment to Georgia, drive the expansion of existing industry and small business, locate new markets for Georgia products, inspire tourists to visit Georgia and promote the state as a top destination for arts events and film, music and digital entertainment projects. For more information, visit [www.georgia.org](http://www.georgia.org).

### GDEcD's International Representative in Chile

#### **Veronica Medina**

Managing Director

State of Georgia – Chile & Peru

Avenida Vitacura 2969, 17<sup>th</sup> floor

Las Condes, Santiago – CHILE

T: +56 (994730684

[vmedina@georgia.org](mailto:vmedina@georgia.org)

\*Information valid as of October 2022