The International Trade division of the Georgia Department of Economic Development (GDEcD) provides Georgia exporters with global insight and connections to grow their international business opportunities. Leveraging the state's international representatives located in 12 strategic markets, GDEcD's Trade division helps qualified Georgia exporters enter and expand into markets across the globe.

**GEORGIA'S INTERNATIONAL REPRESENTATIVES**

- Brazil
- Canada
- Chile
- China
- Colombia
- Germany
- Israel
- Japan
- Korea
- Mexico
- Peru
- United Kingdom

**GLOBAL INSIGHT**

Providing knowledge and insight to help Georgia businesses strategize and achieve their exporting goals.

**GLOBAL CONNECTIONS**

Connecting Georgia suppliers with international buyers and delegations, partner resources and global opportunities.

- **Interactive Digital Tools**
  - Explore rankings, trade numbers and top exports to specific regions and countries

- **International Trade E-Newsletter**
  - Stay informed about upcoming events and opportunities

- **Partner Resources**
  - Benefit from GDEcD's collaborative relationships with federal and regional partners

- **Powerful Research Tools**
  - Access database research for lead identification, due diligence and customized market reports

- **International Trade Shows and Missions**
  - Participate in international events across the globe

- **Trade Opportunity Alerts**
  - Receive notifications when international buyers are sourcing Georgia products

- **Incoming Buyer Delegations**
  - Meet with international buyers seeking Georgia products

- **Customized Export Assistance**
  - Obtain strategic export counseling tailored to company’s needs and export objectives

- **Financial Assistance**
  - Apply for a grant to help expand your exports
  
  [https://www.georgia.org/go-global-qa](https://www.georgia.org/go-global-qa)
INTERNATIONAL TRADE CONTACTS

MARY WATERS
Deputy Commissioner, International Trade
mwaters@georgia.org
404.962.4120

DAWN TOWNSEND
Division Director, International Trade
dtownsend@georgia.org
404.962.4059

MAXINE BIER
International Trade Manager
mbier@georgia.org
404.962.4826
Industry Specialty: Healthcare & Life Sciences

ALICE CARSON
Senior International Trade Manager
acarson@georgia.org
678.640.4365
Industry Specialty: Floor Covering

TAUBE PONCE
Senior International Trade Manager
tponce@georgia.org
404.962.4118
Industry Specialty: Aerospace, Defense, Security

STEVEN HARRIGAN
International Trade Manager
sharrigan@georgia.org
678.332.4080
Industry Specialty: Food and Agriculture

ALEX HINTON
Associate International Trade Manager
ahinton@georgia.org
404.962.4036

KNALI PRICE
International Trade Research Analyst
kprice@georgia.org
404.962.4091

LINDSEY DOBBS
International Trade Coordinator
ldobbs@georgia.org
404.962.4122

Go Global Georgia
Financial assistance available for qualified small businesses to initiate or expand export activity and grow globally. Funded in part through a partnership with the U.S. Small Business Administration.