

**GEORGIA DEPARTMENT OF ECONOMIC DEVELOPMENT
BOARD OF DIRECTORS MEETING MINUTES**

**Dublin-Laurens County Development Authority
1200 Bellevue Avenue
Dublin, Georgia 31021**

**Tuesday, November 27, 2018
2:00 pm – 4:30 pm**

**Compiled by:
Commissioner's Office
Georgia Department of Economic Development
75 Fifth Street N.W., Suite 1200
Atlanta, Georgia 30308
Phone: 404 962.4003 Fax: 404.962.4009**

Pursuant to notice duly given, the Board of Directors of the Georgia Department of Economic Development met on November 27, 2018, 2:00 pm, Dublin-Laurens County Development Authority, Dublin, Georgia.

Attending Board Members

1. Dennis Chastain
2. Wayne Christian
3. Ron Garrard
4. Tom Griffith
5. Larry Hanson – not yet sworn in
6. Randy Hatcher
7. Eric Johnson
8. Jay Neely
9. Monty Osteen
10. Rusty Paul
11. Randall Pugh
12. Jerome Russell
13. Marisa Simpson

Attending Advisors

1. Pat Merritt
2. Kevin Shea

Chairman Jay Neely called the GDEcD Board Meeting to order at 2:00 pm and welcomed new board member, Larry Hanson.

He then called for a motion to approve the minutes from the August 15, 2018 meeting.

August 15, 2018 GDEcD Board Meeting Minutes

Motion to approve by Randy Hatcher

Seconded by Eric Johnson

Unanimously approved with 12 votes

Chairman Neely then called on **Andrew Capezzuto, General Counsel – GDEcD**, to present two resolutions to be voted on by the Board.

Resolution 1 – Acquisition of property

Motion to approve by Eric Johnson

Seconded by Monty Osteen

Unanimously approved with 12 votes

Resolution 2 – disposition of property

Motion to approve by Dennis Chastain

Seconded by Eric Johnson

Unanimously approved with 12 votes

Chairman Neely called on **Bert Brantley, COO – Georgia Department of Economic Development**, to present the results of the Employee Compensation Report and to vote on an increase of the salary of the Commissioner of the Georgia Department of Economic Development.

Resolution 3 - Salary of the Commissioner
Motion to approve by Dennis Chastain
Seconded by Marisa Simpson
Unanimously approved with 12 votes

Chairman Neely called on **Wayne Christian, GDEcD Board Member**, for welcoming remarks. Wayne welcomed the Board to Dublin-Laurens County and asked for a moment of silence for the victims of Hurricane Michael. Wayne then introduced Roger Folsom and Charlie Gatlin from the Dublin-Laurens County Development Authority to welcome the Board.

Roger Folsom, Board of Directors – Dublin-Laurens County Development Authority, welcomed the Board to the “Heart of Georgia”. He stated that in 2016 Dublin was named the International Business Community of the Year because of their high paying, skilled jobs. Roger introduced **Charlie Gatlin, Interim Director – Dublin-Laurens County Development Authority**. Charlie stated that 80% of the 159 counties in Georgia have less than 35,000 people. Dublin knows what they are doing when it comes to economic development. They have planned ahead, they own property, they are ready. They are great partners with GDEcD. He stated that communities need to make sure that they are showing GDEcD what they have. Communities need to do their homework – they need real estate and rail service. They need great partners; they need to be a team. Be thankful for what you have and work on the list of things that you don’t have.

Chairman Neely introduced **Jeff Davis, III, Chairman – Laurens County Board of Commissioners; Mayor Phil Best – City of Dublin; Senator Larry Walker – District 20; and Representative Matt Hatchett – District 150** to speak about the community.

Jeff Davis welcomed the Board to Dublin and also welcomed Senator Walker and Representative Hatchett to the meeting. Mayor Best welcomed the Board and stated that their success in Dublin-Laurens County comes from strategic partners and the fact that they all get along. Senator Walker welcomed the Board to Senate District 20. He spoke of how the community works together to create what they have. Representative Matt Hatchett welcomed the Board to House District 150 and also talked about partnerships and teamwork. He said that the House and Senate also work together which allows the communities to thrive.

Chairman Neely introduced **Marsha Dixon, General Manager – Flexsteel Industries**, to speak about successes in a rural area. Marsha stated that the climate, culture, and labor force all make Dublin the perfect place for their SE plant. Flexsteel is a 125-year-old company that produces upholstered furniture. They have 320 employees in 5 manufacturing distribution centers – the largest in the USA. They still sew and upholster. She spoke about some of the

challenges they have with the workforce. Because of communication and needing a diversified group, they recruit from 9 surrounding counties and have no choice but to hire from other companies and distribution centers in the Southeast. The lack of labor in the area is a real concern. Through studies they have learned that 70% of parents discourage their children in working on the manufacturing side of a business. Also, only 60% of hired employees make it through after the different check points such as the drug test and background checks. They are constantly looking for new employees with education, skill levels required, and most importantly – ethics. Even though Flexsteel has a lot to offer, they still have a turnover problem.

Chairman Neely introduced **Rose Fagler, Economic Development Manager – Weyerhaeuser**, to speak about rural successes. Rose said that Weyerhaeuser is a strategic partner that helps communities get their sites ready. They are the largest land owner in the US and Canada and the largest private land owner in Georgia. They market Georgia first, then cities where they own land, then their site. Weyerhaeuser does all of the due diligence that it takes to get a site ready with a promise to the potential customer that all services can be delivered within 12 months of purchasing the land. They also help existing companies grow. Dublin-Laurens County has a lot going for it: the workforce, business climate, proximity to education such as Quick Start, the technical colleges, Mercer, Middle Georgia University, the Georgia Military College, and being an international area with a welcoming culture. Having one land owner to deal with means less complications for the companies looking to move their business to Georgia or to grow their existing business.

Next, Chairman Neely introduced **Lonnie Smallwood, Senior Project Manager – Georgia EMC**, to speak about rural successes. Lonnie says that there are lots of success stories in Dublin. He says that rural economic development is like a grass roots campaign: like ideas all pulling in the same direction. It is all about the partnerships. For rural success the community needs:

- *Feature engaged leadership that are on the same page*
 - Understand community's assets and weaknesses, industrial history, and workforce
 - Agree on target industry sectors
 - All local partners needed to get a deal done are involved ahead of time
- *Invest in site and building development; have product to sell*
 - Improved land (cleared, graded, utilities to site)
 - GRAD-certified
- *Understand their incentives capabilities, and are ready to be creative*
 - Grants and abatements matter
 - Not the whole story
- *Have a story to tell...especially on workforce*
 - Think regionally
 - Pipeline to the future
- *Designate and empower a dynamic economic development professional*
 - They tell the community's story
 - Market to project gatekeepers

Three rural companies that did things correctly:

- The Linde Group – when the company representatives called to look at Georgia, they only had one community in mind. They asked to see Cook County at the last minute and when the project managers called – the county was ready! 35 jobs; \$40 million investment
- Aviagen – Brooks County was a risk because they had invested in a piece of land that had been setting for years but when Aviagen called to see the land – they were ready! The investment there was paid 15 years earlier. Don't ever give up! 10 jobs; \$28 million investment
- Valmiera – a true partnership with a very creative idea. The company representatives stayed at a local B&B and created a kinship with the community. Make sure you have someone that can speak to your international visitors. 575 jobs; \$110 million investment

Chairman Neely called on **Dr. Linda Buchanan, President – Andrew College**, to speak about how the college has seen rural success. Dr. Buchanan told the Board that the GDEcD Product Development Team had visited with their community and gave them a blueprint to go by. She said that it has been an invaluable tool to the college. The first thing that she would suggest is to stop apologizing for things that are out of the community's control. All rural areas across the united states have seen the same problems: loss of population, workforce challenges, and social changes. Their blueprint led them to invest in their downtown area. With the college as a spearhead, they have renovated downtown Cuthbert. They have moved arts downtown and created some much needed pedestrian traffic. The college has been given a couple of buildings in the downtown area and they are working on renovations and creating spaces that will bring the downtown back to life. They picked a data point and got busy. Things are already doing great and she has plans to add some additional bachelor degrees at the college. Their secret: they are serving the area where they were planted and bringing the beauty back with murals, arts, and changing of the landscape. It is amazing what can happen when you turn an old alley into a beautiful piece of landscape with the addition of a great mural. She stated that some of the secrets to success are bloom where you grow – recruit from home. It is easier to work in a rural area when you are used to living there.

Rick Huszagh, ESCOGO, spoke to the Board about the successes that he has seen in a rural area. He has also been involved in renovating downtown space in Monroe. The buildings were built in 1910 which means to renovate them takes the whole community. You must have a partnership with others that want to see the same things happen, you must network to get things done. His partnership with DCA and the city were both invaluable. Downtown is important. His company used to sell renewable energy bio diesel fuel until the recession. After dealing with six different agencies, all with their own regulations in that field, he started down the path to consumer goods. They did the Home Depot pitch for their charcoal lighter fuel and won all of their 2,000 stores. However, that created a change in the way they distributed their product and all of a sudden they were being charged a 50 cent distribution charge on each item. In 2015 they called the COIs and teamed up with UGA, applied for a grant, and came up with a new formula which is all vegetable oil based. They then started feeling the headache of being a single SKU company and added other products. In 2019 they will add their instant light charcoal which is a \$250

million market. He said one of the most important things to remember is to understand the connections that are out there and reach out to them – find the partners, find the funding. ESCOGO has also worked with the COI international team for help with customs problems in Canada and Mexico. He stated that they also have a workforce problem – the same as every other company in the world. They combat issues by upping the starting salary so that their employees can succeed and live a good life. They give their truck drivers with 20 years plus experience top dollar and they offer good insurance. Because they feel that they are treated fair, they then invite their friends to join the team which brings in a good supply of employees that they can trust.

Next, Chairman Neely introduced **Dianne Zimnavoda, President & CEO – RCF Seals**. Dianne landed in Vidalia, Georgia in 1993 from Los Angeles. She knew nothing about the state of Georgia much less the small rural city of Vidalia. Her work was cut out for her especially in the area of workforce. She had a couple of employees that moved with her and they started off by hiring 12 people. They are now up to 50 people but constantly have turnover and struggles with their workforce. They do not have a problem hiring – they have a problem with the ethics of the employees that they hire. They will not stay – they will not return to work the next day. Although their starting pay is only \$9 an hour, each employee starts with a path to increase that amount. They base incentives on their shipping goals. When the company does well the money goes back to the employees. They offer half of their insurance premium, 401Ks, jobs for people with GEDs or will also pay for their education to help them finish school. They give their employees a path to move forward and now they are having better luck keeping their employees. When the company is doing good, the employees get perks and when the company is doing bad, the employees understand that the perks will have to go away but trust that they will be back. Their products are all made by hand and takes a very skilled workforce. They have to invest a lot in their training so giving them a path to success is necessary. She does things like brown bag lunches which creates a networking environment for her employees. This creates trust with each other. She makes sure that all employees have the opportunity to be involved in the community with things like company hosted charity events.

She stated that communities need to remember that small companies need more enticement to land in their town – they need restaurants, malls, etc. so that they can keep employees happy living in a rural area. Make sure that the small businesses know what is available to help them. Tell them about the state resources – GDEcD, DCA, etc. Teach them to use the resources that these departments have to offer. Advertise the support you have from your small businesses so that newcomers feel like your community is the place for them to grow their business.

Chairman Neely called on **Pat Wilson, Commissioner – Georgia Department of Economic Development** to present the Commissioner's Report.

Thank you to Wayne and the Dublin-Laurens County Development Authority for hosting us! There are rural challenges all over the world but Dublin does things the right way!

We are certainly ending this year on a high note – Governor Deal announced earlier this month that Georgia has been ranked the No. 1 state in the nation in which to business by Site Selection Magazine for the sixth in year a row. What an honor to be able to celebrate with Governor Deal for the sixth year in a row!

In fact, Georgia is the first state to hold this ranking for six consecutive years under leadership by the same governor.

As we all now know – Amazon announced that they would be locating HQ2 in two states.

This truly was a team effort at the state and local level, and I couldn't be more proud of the efforts put forth by the entire projects team. We are better as a team today than we were a year ago and we will bring more jobs to Georgia because of that.

In fact – we ran the numbers since Amazon announced their decision - since September 7, 2017, the date Amazon dropped their bomb on the economic development world - we have announced nearly 30,000 jobs with \$5.8 billion investment statewide.

I'd like to share a few updates from the team:

Global Commerce

We received a record-breaking number of Small Business Rock Stars nominations - of the 350 nominations we received for 2019:

- 86% have 25 or fewer employees
- 59% are located outside of the Metro Atlanta area

The winners will be announced at a luncheon at the Georgia Aquarium on March 18. If you would like to attend – please let us know.

We also recently announced our 2018 Georgia Automotive Award winners during the Southern Automotive Conference in Cobb County back in October.

Our Community Impact Award was presented to Dublin's own Erdrich USA. They were recognized for an apprenticeship program with the Oconee Fall Line Technical College (OFTC) which allows high school students to participate in a paid apprenticeship at Erdrich and study at the OFTC Machine Lab. Upon completion of the program, all apprentices are offered full time jobs at the company.

We'll have the opportunity to tour Erdrich and learn more about this program tomorrow.

Georgia Council for the Arts:

In October, during National Arts & Humanities month, Gov. Nathan Deal and First Lady Sandra Deal announced the recipients of the seventh annual Governor's Awards for the Arts and

Humanities. The awards were presented in partnership with Georgia Council for the Arts and Georgia Humanities. An award ceremony was held at the Capitol. The recipients represent a diverse group of individuals and organizations that have contributed to and supported the growth of Georgia's thriving creative industries through community involvement, pioneering programs and long-term financial commitment.

Rural Georgia Initiatives:

The Rural Georgia Initiatives team recently traveled with Thomaston-Upson County to Mississippi to hear from mega-superstar economic developer Joe Max Higgins regarding regionalism and rural development strategy. Joe Max was recently featured in a segment on 60 Minutes.

Also, to date, the Rural team has held community meetings in 60 rural counties.

International Trade:

The trade team celebrated another successful SEUS Japan conference in October, leading a delegation of 50 business leaders to Tokyo.

Georgia accepted the gavel as the next host for the 2019 conference, and we're pleased to announce that Virgil Miller, EVP and Chief Operating Officer of AFLAC U.S. will serve as Georgia's co-chair for 2019 and 2020. Georgia was a founding member of SEUS-Japan back in 1976, and we will host the 2019 conference in Savannah for the very first time. Please talk to Mary Waters if you have any questions about the conference.

This fall has been busy for the trade team, hosting inbound buyer delegations from Brazil, Mexico and Taiwan and supporting Georgia companies at tradeshow in Canada and Europe.

Mary also just returned from a trade mission to the UAE coordinated by SIDO (the State International Development Organizations), where she serves as a board member for the Southeast.

Centers of Innovation:

The COI Manufacturing team was a sponsor of the Georgia Tech / Thelco Technology Commercialization Grant Project. This project resulted in the company winning a contract to sell its first unit and is working on a separate contract to sell nine additional units. Once a revenue stream is established, they will seek a manufacturing site in the Carrollton area.

More than 300 people attended the sold out 2018 Savannah Logistics Lunch, held in July by the Center of Innovation for Logistics and HunterMaclean. This meeting explored the regional opportunities and challenges of managing infrastructure, technology, and workforce for more cargo, transparency, and expectations.

Alpharetta-based Spenergy, Inc has found tremendous benefit in using the COI for Aerospace's Georgia Defense Exchange website. Using GDX has helped them secure nearly a dozen new federal contracts resulting in more than \$500,000 in news business. A fantastic success story for the COI team.

Tourism:

The Tourism Division unveiled phase one of their 2019-2021 Strategic Plan at the Governor's Tourism Conference in September.

- The plan, based on internal staff input, a stakeholder survey, and a deep analysis of our research data, generated a lot of excitement at the conference.
- It unveiled Tourism's new Mission, Vision and Values, as well as our Marketing Pillars.
- During the 4th quarter, we are at work filling out the details of the plan so we can start calendar year 2019 with a rock-solid plan in place that includes outcomes and measurements.

Tourism had fantastic media events with two key media partners recently.

- One was in New York with the Meredith Family of publications (Martha Stewart Living, Family Circle, Parents, Rachael Ray Every Day, Food & Wine, Cooking Light and Real Simple).
- The other event was in Birmingham with the editors from Southern Living and their sister publications. In Birmingham, the Georgia tourism was joined by tourism partners from Atlanta, Athens, Forsyth and Columbus.
- We anticipate a raft of stories over the coming months in these publications that are so instrumental in reaching our target audience of women travel decision-makers.

International Relations:

We recently traveled to Europe for the Georgia Allies mission. One of the stops on this trip was to Latvia. It was the first time any delegation from Georgia visited that country, and met with Valmiera at their headquarters in Riga. As some of you may know - Valmiera Glass USA Corp. is located here in Dublin and we will have the opportunity to tour their facility tomorrow as well.

It's also important to note that the Netherlands has announced that they will open a Consulate General in Atlanta in January 2019. This follows a trip to the Hague that we traveled on earlier this year, and we are pleased to have another strong link between Georgia and the Netherlands. With so many Dutch companies investing in Georgia, we are happy they see the need to have representation here.

Film:

We have lots of awesome film projects slated to start in 2019—including “Zombieland 2: Double Tap” and “World War Z 2.”

In addition, Georgia-lensed television series were renewed and will be back for the next season, including Netflix’s “Ozark,” and “Love Is...”

We are also seeing expansions in infrastructure, including Panavision and Technicolor, as well as new Georgia locations, like SpinVFX.

Marketing & Communications:

As technology changes and our customer’s expectations continue to grow, we are responding to them with improved marketing and communications tools. This month we just launched a new and improved Georgia.org website that will provide our customers and economic development partners easier access to information and resources, improved search and navigation and a clean new look and feel. The new site features new customized content, our recently completed economic development timeline and enhanced industry landing pages. Please take a look and let us know what you think.

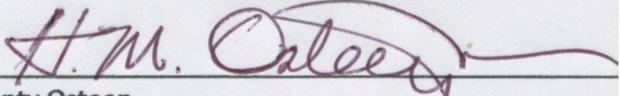
We used the occasion of the opening of Augusta’s new \$100 million Cyber Center to create our 10th industry-focused video - Georgia’s New State-of-the-Art Cyber Center.

This joins more than 50 company-focused, international investment and special event videos the team has produced over the past five years, featuring companies like Sany, Honeywell, Facebook, Kia and Delta.

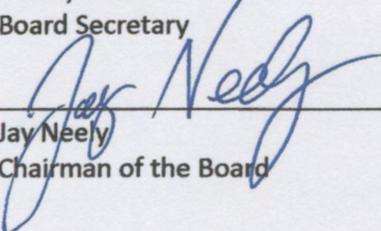
Lots of great things happening at the department - I encourage you to connect with our leadership team who is here with us.

Chairman Neely adjourned the meeting at 5:12 pm.

Respectfully Submitted:



Monty Osteen
Board Secretary



Jay Neely
Chairman of the Board

**RESOLUTION
OF THE
BOARD OF ECONOMIC DEVELOPMENT**

WHEREAS, the Board of Economic Development (the "DEcD Board") is charged with the direction, supervision and policy setting for the Department of Economic Development (the "Department") of the State of Georgia (the "State") pursuant to O.C.G.A. §§ 50-7-3, 50-7-4 and 50-7-8; and

WHEREAS, the DEcD Board has the duty to promote and encourage the location, establishment, and development of new businesses and industries within the State and the development and expansion of businesses and industries now or hereafter located in the State pursuant to O.C.G.A. § 50-7-7; and

WHEREAS, the Department is interested in acquiring four separate tracts totaling approximately 0.421 of an acre of real property from the City of Savannah, Georgia ("Savannah"); and

WHEREAS, the Department has requested Savannah to convey approximately 0.421 of an acre of real property (the "Property") as more particularly described in Exhibit "A" for the consideration of \$1.00; and

NOW, THEREFORE, BE IT HEREBY RESOLVED THAT THE BOARD OF THE ECONOMIC DEVELOPMENT request that the State Properties Commission authorize the acquisition of the Property as more particularly described in Exhibit "A".

Adopted this 27th day of November, 2018.



Chairman
Georgia Department of Economic Development

Attest:



Secretary or Assistant Secretary

{Department Seal}

CERTIFICATE

The undersigned hereby certifies that I hold the position of Secretary or Assistant Secretary, as stated below my signature, of the Board of the Georgia Department of Economic Development and that the Resolution a true and correct copy of which is attached to this Certificate was duly adopted by the Board of the Department at and in a public meeting duly scheduled and for which all public notices required by law were given.

Dated: November 27th, 2018.


Secretary or Assistant Secretary

{Department Seal}

EXHIBIT "A"

PROPERTY DESCRIPTION
PROPOSED RIGHT OF WAY VACATION AREA #1

ALL THAT CERTAIN LOT, TRACT OR PARCEL OF LAND SITUATE, LYING AND BEING IN THE 8TH G.M.D., CITY OF SAVANNAH, CHATHAM COUNTY, GEORGIA, BEING A PORTION OF THE INTERNATIONAL DRIVE RIGHT OF WAY AND BEING MORE PARTICULARLY DESCRIBED AS FOLLOWS:

COMMENCING AT THE POINT OF INTERSECTION OF THE EASTERN RIGHT OF WAY LINE OF INTERNATIONAL DRIVE (50' R/W) AND THE SOUTHERN RIGHT OF WAY LINE OF WAYNE SHACKLEFORD BOULEVARD (R/W VARIES); THENCE ALONG THE AFORESAID RIGHT OF WAY LINE OF INTERNATIONAL DRIVE S 38°46'13" W A DISTANCE OF 49.77 FEET TO A POINT; THENCE 700.54 FEET ALONG THE ARC OF A CURVE TURNING TO THE LEFT, HAVING A RADIUS OF 1,852.63 FEET, CHORD BEARING OF S 27°56'16" W AND CHORD LENGTH OF 696.38 FEET TO A POINT; THENCE S 17°06'18" W A DISTANCE OF 636.71 FEET TO A POINT; THENCE S 72°53'42" E A DISTANCE OF 5.09 FEET TO THE POINT OF BEGINNING; THENCE S 72°53'42" E A DISTANCE OF 9.90 FEET TO A POINT; THENCE S 17°06'18" W A DISTANCE OF 192.00 FEET TO A POINT; THENCE N 72°53'42" W A DISTANCE OF 28.26 FEET TO A POINT; THENCE LEAVE THE AFORESAID RIGHT OF WAY LINE OF INTERNATIONAL DRIVE N 17°06'18" E A DISTANCE OF 24.16 FEET TO A POINT; THENCE S 72°53'42" E A DISTANCE OF 18.36 FEET TO A POINT; THENCE N 17°06'18" E A DISTANCE OF 167.84 FEET TO THE POINT OF BEGINNING, HAVING AN AREA OF 2,344 SQUARE FEET OR 0.054 ACRES OF LAND.

PROPERTY DESCRIPTION
PROPOSED RIGHT OF WAY VACATION AREA #2

ALL THAT CERTAIN LOT, TRACT OR PARCEL OF LAND SITUATE, LYING AND BEING IN THE 8TH G.M.D., CITY OF SAVANNAH, CHATHAM COUNTY, GEORGIA, BEING A PORTION OF THE INTERNATIONAL DRIVE RIGHT OF WAY AND BEING MORE PARTICULARLY DESCRIBED AS FOLLOWS:

COMMENCING AT THE POINT OF INTERSECTION OF THE EASTERN RIGHT OF WAY LINE OF INTERNATIONAL DRIVE (50' R/W) AND THE SOUTHERN RIGHT OF WAY LINE OF WAYNE SHACKLEFORD BOULEVARD (R/W VARIES); THENCE ALONG THE AFORESAID RIGHT OF WAY LINE OF INTERNATIONAL DRIVE S 38°46'13" W A DISTANCE OF 49.77 FEET TO A POINT; THENCE 700.54 FEET ALONG THE ARC OF A CURVE TURNING TO THE LEFT, HAVING A RADIUS OF 1,852.63 FEET, CHORD BEARING OF S 27°56'16" W AND CHORD LENGTH OF 696.38 FEET TO A POINT; THENCE S 17°06'18" W A DISTANCE OF 50.46 FEET TO THE POINT OF BEGINNING; THENCE S 17°06'18" W A DISTANCE OF 421.49 FEET TO A POINT; THENCE LEAVE THE AFORESAID RIGHT OF WAY LINE OF INTERNATIONAL DRIVE N 72°53'42" W A DISTANCE OF 16.70 FEET TO A POINT; THENCE N 17°06'18" E A DISTANCE OF 421.49 FEET TO A POINT; THENCE S 72°53'42" E A DISTANCE OF 16.70 FEET TO THE POINT OF BEGINNING, HAVING AN AREA OF 7,039 SQUARE FEET OR 0.161 ACRES OF LAND.

PROPERTY DESCRIPTION
PROPOSED RIGHT OF WAY VACATION AREA #3

ALL THAT CERTAIN LOT, TRACT OR PARCEL OF LAND SITUATE, LYING AND BEING IN THE 8TH G.M.D., CITY OF SAVANNAH, CHATHAM COUNTY, GEORGIA, BEING A PORTION OF THE WAYNE SHACKLEFORD BOULEVARD RIGHT OF WAY AND BEING MORE PARTICULARLY DESCRIBED AS FOLLOWS:

COMMENCING AT THE POINT OF INTERSECTION OF THE EASTERN RIGHT OF WAY LINE OF INTERNATIONAL DRIVE (50' R/W) AND THE SOUTHERN RIGHT OF WAY LINE OF WAYNE SHACKLEFORD BOULEVARD (R/W VARIES); THENCE ALONG THE AFORESAID RIGHT OF WAY LINE OF WAYNE SHACKLEFORD BOULEVARD 860.86 FEET ALONG THE ARC OF A CURVE TURNING TO THE RIGHT, HAVING A RADIUS OF 737.63 FEET, CHORD BEARING S 17°20'24" E AND CHORD DISTANCE OF 812.83 FEET TO A POINT; THENCE S 17°05'07" W A DISTANCE OF 153.00 FEET TO THE POINT OF BEGINNING; THENCE LEAVE THE AFORESAID RIGHT OF WAY LINE OF WAYNE SHACKLEFORD BOULEVARD S 72°53'32" E A DISTANCE OF 76.50 FEET TO A POINT; THENCE S 15°55'14" W A DISTANCE OF 70.04 FEET TO A POINT; THENCE N 72°53'42" W A DISTANCE OF 3.00 FEET TO A POINT ON THE AFORESAID RIGHT OF WAY LINE OF WAYNE SHACKLEFORD BOULEVARD; THENCE ALONG THE AFORESAID RIGHT OF WAY LINE OF WAYNE SHACKLEFORD BOULEVARD N 72°53'42" W A DISTANCE OF 24.92 FEET TO A POINT; THENCE N 72°53'32" W A DISTANCE OF 50.00 FEET TO A POINT; THENCE N 17°05'07" E A DISTANCE OF 70.03 FEET TO THE POINT OF BEGINNING, HAVING AN AREA OF 5,406 SQUARE FEET OR 0.124 ACRES OF LAND.

PROPERTY DESCRIPTION
PROPOSED RIGHT OF WAY VACATION AREA #4

ALL THAT CERTAIN LOT, TRACT OR PARCEL OF LAND SITUATE, LYING AND BEING IN THE 8TH G.M.D., CITY OF SAVANNAH, CHATHAM COUNTY, GEORGIA, BEING A PORTION OF THE WAYNE SHACKLEFORD BOULEVARD RIGHT OF WAY AND BEING MORE PARTICULARLY DESCRIBED AS FOLLOWS:

COMMENCING AT THE POINT OF INTERSECTION OF THE EASTERN RIGHT OF WAY LINE OF INTERNATIONAL DRIVE (50' R/W) AND THE SOUTHERN RIGHT OF WAY LINE OF WAYNE SHACKLEFORD BOULEVARD (R/W VARIES); THENCE ALONG THE AFORESAID RIGHT OF WAY LINE OF WAYNE SHACKLEFORD BOULEVARD 860.86 FEET ALONG THE ARC OF A CURVE TURNING TO THE RIGHT, HAVING A RADIUS OF 737.63 FEET, CHORD BEARING S 17°20'24" E AND CHORD DISTANCE OF 812.83 FEET TO A POINT; THENCE S 17°05'07" W A DISTANCE OF 223.03 FEET TO A POINT; THENCE S 72°53'32" E A DISTANCE OF 50.00 FEET TO A POINT; THENCE S 72°53'42" E A DISTANCE OF 24.92 FEET TO A POINT; THENCE S 17°06'18" W A DISTANCE OF 274.97 FEET TO A POINT; THENCE N 72°53'42" W A DISTANCE OF 31.85 FEET TO THE POINT OF BEGINNING; THENCE LEAVE THE AFORESAID RIGHT OF WAY LINE OF WAYNE SHACKLEFORD BOULEVARD S 17°06'18" W A DISTANCE OF 96.72 FEET TO A POINT; THENCE N 72°53'42" W A DISTANCE OF 37.15 FEET TO A POINT ON THE WESTERN RIGHT OF WAY LINE OF WAYNE SHACKLEFORD BOULEVARD; THENCE ALONG THE AFORESAID RIGHT OF WAY LINE OF WAYNE SHACKLEFORD BOULEVARD N 17°06'18" E A DISTANCE OF 96.72 FEET TO A POINT; THENCE S 72°53'42" E A DISTANCE OF 37.15 FEET TO THE POINT OF BEGINNING, HAVING AN AREA OF 3,593 SQUARE FEET OR 0.082 ACRES OF LAND.

**RESOLUTION
OF THE
BOARD OF ECONOMIC DEVELOPMENT**

WHEREAS, the Board of Economic Development (the "DEcD Board") is charged with the direction, supervision and policy setting for the Department of Economic Development (the "Department") of the State of Georgia (the "State") pursuant to O.C.G.A. §§ 50-7-3, 50-7-4 and 50-7-8; and

WHEREAS, the DEcD Board has the duty to promote and encourage the location, establishment, and development of new businesses and industries within the State and the development and expansion of businesses and industries now or hereafter located in the State pursuant to O.C.G.A. § 50-7-7; and

WHEREAS, the State is the owner of certain real property located in Chatham County, Georgia, and such property is in the custody of the Department of Economic Development; and

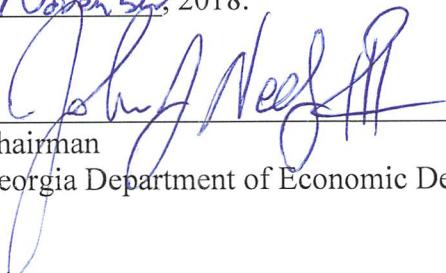
WHEREAS, the City of Savannah, Georgia has requested the conveyance of 0.062 of an acre of real property from the State shown on Exhibit "A", attached hereto and incorporated by this reference (the "Property"); and

WHEREAS, the conveyance of the Property for these purposes is acceptable to the Department of Economic Development.

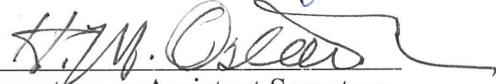
NOW, THEREFORE, BE IT RESOLVED AND ENACTED BY THE GEORGIA BOARD OF ECONOMIC DEVELOPMENT:

That the Department hereby request that the State Properties Commission seek legislation, as requested by the Department, for the conveyance of the Property in an area that will be more particularly described by a plat of survey prepared by a Georgia Registered Land Surveyor and presented to the State Properties Commission for approval.

Adopted this 27th day of November, 2018.



Chairman
Georgia Department of Economic Development

Attest: 

Secretary or Assistant Secretary

{Department Seal}

CERTIFICATE

The undersigned hereby certifies that I hold the position of Secretary or Assistant Secretary, as stated below my signature, of the Board of the Georgia Department of Economic Development and that the Resolution a true and correct copy of which is attached to this Certificate was duly adopted by the Board of the Department at and in a public meeting duly scheduled and for which all public notices required by law were given.

Dated: Nov 27, 2018.


Secretary or Assistant Secretary

{Department Seal}

EXHIBIT "A"

PROPERTY DESCRIPTION
PROPOSED RIGHT OF WAY ACQUISITION AREA #1

ALL THAT CERTAIN LOT, TRACT OR PARCEL OF LAND SITUATE, LYING AND BEING IN THE 8TH G.M.D., CITY OF SAVANNAH, CHATHAM COUNTY, GEORGIA, BEING A PORTION OF PARCEL 1 SAVANNAH HARBOR SUBDIVISION AND BEING MORE PARTICULARLY DESCRIBED AS FOLLOWS:

COMMENCING AT THE POINT OF INTERSECTION OF THE EASTERN RIGHT OF WAY LINE OF INTERNATIONAL DRIVE (50' R/W) AND THE SOUTHERN RIGHT OF WAY LINE OF WAYNE SHACKLEFORD BOULEVARD (R/W VARIES); THENCE ALONG THE AFORESAID RIGHT OF WAY LINE OF WAYNE SHACKLEFORD BOULEVARD 860.86 FEET ALONG THE ARC OF A CURVE TURNING TO THE RIGHT, HAVING A RADIUS OF 737.63 FEET, CHORD BEARING S 17°20'24" E AND CHORD DISTANCE OF 812.83 FEET TO A POINT; THENCE S 17°05'07" W A DISTANCE OF 223.03 FEET TO A POINT; THENCE S 72°53'32" E A DISTANCE OF 50.00 FEET TO A POINT; THENCE S 72°53'42" E A DISTANCE OF 24.92 FEET TO A POINT; THENCE S 17°06'18" W A DISTANCE OF 189.53 FEET TO THE POINT OF BEGINNING; THENCE S 17°06'18" W A DISTANCE OF 85.44 FEET TO A POINT; THENCE N 72°53'42" W A DISTANCE OF 31.85 FEET TO A POINT; THENCE LEAVE THE AFORESAID RIGHT OF WAY LINE OF WAYNE SHACKLEFORD BOULEVARD N 17°06'18" E A DISTANCE OF 85.44 FEET TO A POINT; THENCE S 72°53'42" E A DISTANCE OF 31.85 FEET TO THE POINT OF BEGINNING, HAVING AN AREA OF 2,721 SQUARE FEET OR 0.062 ACRES OF LAND.

**RESOLUTION
OF THE
BOARD OF ECONOMIC DEVELOPMENT**

WHEREAS, the Board of Economic Development (the "DEcD Board") is charged with the direction, supervision and policy setting for the Department of Economic Development (the "Department") of the State of Georgia (the "State") pursuant to O.C.G.A. §§ 50-7-3, 50-7-4 and 50-7-8; and

WHEREAS, the DEcD Board has the duty to promote and encourage the location, establishment, and development of new businesses and industries within the State and the development and expansion of businesses and industries now or hereafter located in the State pursuant to O.C.G.A. § 50-7-7; and

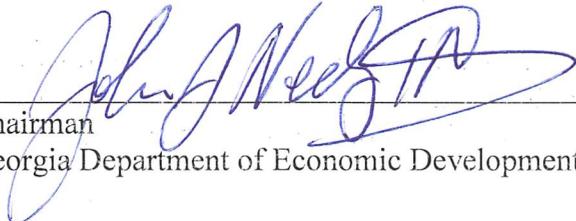
WHEREAS, the DEcD Board also has the duty to fix the compensation of the Commissioner of the Department pursuant to O.C.G.A. § 50-7-2;

WHEREAS, the Department is interested in increasing the annual salary of the Commissioner; and

WHEREAS, the DEcD Board has voted in favor of approving to raise the annual salary of the Commissioner to \$ _____; and

NOW, THEREFORE, BE IT HEREBY RESOLVED THAT THE BOARD OF THE ECONOMIC DEVELOPMENT authorizes the Department to increase the annual salary of the Commissioner of the Department to \$ _____.

Adopted this 27th day of November, 2018.



Chairman
Georgia Department of Economic Development

Attest: 

Secretary or Assistant Secretary

{Department Seal}

CERTIFICATE

The undersigned hereby certifies that I hold the position of Secretary or Assistant Secretary, as stated below my signature, of the Board of the Georgia Department of Economic Development and that the Resolution a true and correct copy of which is attached to this Certificate was duly adopted by the Board of the Department at and in a public meeting duly scheduled and for which all public notices required by law were given.

Dated: November 27th, 2018.


Secretary or Assistant Secretary

{Department Seal}