



INTERNATIONAL TRADE INDUSTRY SNAPSHOT

Israel's Natural Gas Industry

October 2011

OVERVIEW

Historically, Israel has been an energy importer. The discoveries of new natural gas fields, Tamar and Leviathan, are expected to reduce Israel's reliance on imported natural gas. The Leviathan field alone has an estimated value of \$300 billion. These discoveries are instrumental in Israel's decision to shift its energy focus from coal to natural gas.

MARKET POTENTIAL

These natural gas fields present export opportunities for Georgia companies. Products and services, including innovative high tech solutions for use in this industry, are needed to help Israel meet its energy demands. Specific opportunities exist for companies supplying oil drilling rigs, pipelines, engine convertors, and products to capture, transport and distribute natural gas.

Georgia companies seeking to enter into this market for the first time may find it beneficial to do so by sub-contracting or partnering with existing key contacts in this industry.

KEY CONTACTS

- Ministry of Natural Infrastructure - <http://www.mni.gov.il/mni/en-US>
- Noble Energy Inc., supplies over 60% of Israel's natural gas
- Egypt's East Mediterranean Gas Company
- [Israel Electric Corporation](#)
- [Paz Oil Company Ltd.](#)
- Paz Ashdod Refinery
- Delek Group Ltd., part owner in The Ashkelon desalination plant
- [Israel Chemicals Ltd's](#)
- Dead Sea Works
- IDB Holding Corp. Ltd.

These names are given without prejudice or guarantee. Normal business precautions should be observed

The Georgia Department of Economic Development, Israel Trade Office predicts substantial growth in Israel's natural gas industry and provides services to assist Georgia exporters. For information about bid tenders, quick market assessment and identifying potential business partners, please contact Ronen Kenan, Managing Director, **Georgia Department of Economic Development** trade office in Tel Aviv, Israel, at RKenan@georgia.org and +972 (9) 957.0270.