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International Trade Services



The Georgia Department of Economic Development's (GDEcD) international trade team works with Georgia manufacturers and professional service providers to increase exports and promote Georgia in key international markets. The GDEcD offers the following international trade services:

GLOBAL INSIGHT



Research - In partnership with the U.S. Export Assistance Center, provides a Resource Center for the business community with information necessary to export. Customized in-country research is also provided by GDEcD's international offices (see below).

Education - In partnership with the University of Georgia's Small Business Development Center and the U.S. Export Assistance Center, offers a variety of export education seminars and workshops for exporters and potential exporters.



In-Country Market Assessment - Georgia's international offices (Brazil, Canada, Chile, China, France, Germany/EU, Israel, Japan, Korea, Mexico, and the United Kingdom) assist Georgia exporters and promote Georgia as a location for investment, tourism, and film/video/music production.

Partner Resources - Provides access to services offered by federal and state export marketing and finance assistance agencies.

GLOBAL CONNECTIONS

Trade Events - The GDEcD leads Georgia delegations to participate in international trade shows, trade missions and U.S. shows designated as "international buyer events."

In-Country Matching - Georgia's international offices (mentioned above) perform customized research, identify and pre-screen agents/distributors on behalf of Georgia companies.

Incoming International Buyers - GDEcD arranges appointments for incoming buyers with Georgia companies.

Trade Opportunities Alert - The GDEcD international offices identify trade leads (information on bid opportunities or international buyers seeking suppliers. This information is delivered to Georgia companies through local economic developers.

GLOBAL GATEWAY

The GDEcD leverages opportunities to enhance Georgia's image as an ideal business location and a great source of quality products & services to key decision makers in strategic global markets. Services include: receiving incoming international delegations/VIPs, leading international business missions (VIP level); and organizing seminars and other special events.



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GLOBAL COMMERCE DIVISION INTERNATIONAL TRADE TEAM



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Other manufacturing and professional service sectors by all Trade Managers

INTERNATIONAL OFFICES

Brazil
Canada
Chile
China
Germany/EU
Israel
Japan
Mexico
Korea
United Kingdom

