

# export

## Georgia – Germany Connection

Updated: March 27, 2009



### GOVERNMENT & COMMERCE

The German Consulate General in Atlanta has jurisdiction over Georgia, Alabama, Mississippi, North Carolina, South Carolina, and Tennessee. Dr. Lutz Hermann Görgens was named Consul General in July 2007.

The German American Chamber of Commerce of the Southern United States (GACC South), located in Atlanta, founded 30 years ago to promote and strengthen the trade relations between Germany and the U.S. southeastern region, specially Atlanta. The GACC South serves eleven southeastern states of Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee and Texas. Mr. Kristian Wolf is currently the President & CEO of GACC South.



Georgia has had representation in Europe since 1973. Until September 2006, Georgia's European Office was headquartered in Brussels, Belgium. Georgia's European headquarters currently is in Munich, Germany. The office represents Georgia's interests in investment, trade, and film. The Germany office is managed by Antje Abshoff and Nils Gerber handles trade promotion.

There are two Georgia cities that have a sister city relationship with German cities: Marietta, Georgia with Linz am Rhein, Germany and Atlanta with Nuremberg, Germany. Atlanta's sister-city relationship with Nuremberg inspired the 2006 Crossing Bridges Women's Conference to be held in Atlanta. The conference is designed to foster ties between businesswomen in Atlanta and Nuremberg.



### TRADE RELATIONSHIP

In 2008, Germany ranked 6<sup>th</sup> among Georgia's export destinations; with exports totaling to \$1.3 billion, a 15% increase from the previous year. Top exports from Georgia to Germany include: machinery, medical instruments, aircraft parts & equipment, wood pulp, and medical equipment. Georgia ranked 6<sup>th</sup> among U.S. states in exporting paper to Germany.

In 2008, the Savannah district ports ranked 5<sup>th</sup> among U.S. states receiving imports from Germany. Imports from Germany to the Savannah district ports totaled 6.1 million in 2008, a 13% increase from 2007. Top imports from Germany include machinery, vehicles, and medical optical instruments.

### CAPITAL INVESTMENT

Georgia companies with operations in Germany:

Acuity Brands  
AFC Enterprises  
AGCO Corporation  
American Megatrends Inc.  
Coca-Cola Co.  
Concurrent Computer Corp.  
C.P. Kelco  
Crawford & Co.  
Delta Airlines Inc.  
Exide Technologies  
The Facility Group Inc.  
Georgia-Pacific Corp.  
Hooters of America Inc.  
Immucor Inc.

Infor Global Solutions  
InterfaceFlor Inc.  
Internet Security Systems  
Invesco PLC  
JBoss Inc.  
Kurt Salomon Associates  
Lucas Group  
LXE Inc.  
Marketworks Inc.  
Micromeritics Instrument Corp.  
Motovario Corporation  
Movius Interactive Corp.  
Newell Rubbermaid, Inc.  
NIIT Technologies



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Nova Information Systems  
Nth Degree Inc.  
Optio Software Inc.  
Oxford Industries  
Premier Global Services Inc.  
PRG-Shultz International Inc.  
Propex Fabrics  
Recall Corporation

Ross Systems Inc.  
Russell Corporation  
S1 Corporation  
Scientific Atlanta Inc.  
Spectrum Brands Inc.  
Superior Essex Inc.  
Textile Rubber & Chemical Co. Inc.  
United Parcel Service Inc.



### Some German Companies with Operations in Georgia:

AIN Plastics  
ACG North America, Inc.  
ADCO Holdings, Inc.  
ADVA Optical Networking Inc.  
AE Light Metal Casting Georgia, Inc.  
ABS-Greenworld, Inc.  
Adidas Retail Outlet, Inc.  
Aerocom Systems, Inc.  
Aerzen USA  
AIT Wire Forming LP  
Aivant LP  
Albert International, Inc.  
Aldi  
Alfred Karcher Inc.  
Alldos, Inc.  
Allianz Global North America  
Almatis USA Inc.  
American 3B Scientific LP  
American BOA, Inc.  
Argillon LLC  
Asys Inc.  
Asten Johnson Inc.  
Atis, Ltd.  
Aumund Corp.  
BASF Corp.  
BBS of America, Inc.  
BJB Electric LP  
BMG Music  
BMW of North America, Inc.  
Barbe America, Inc.  
Baron Industries Corp.  
Bauerfeind USA, Inc.

Bax Global  
Bayer AG  
Beckhoff Automation LLC  
Behn & Bates America  
BEKO Technologies Corp.  
Belfor, Inc.  
Berger Seidle America, Inc.  
Besta LLC  
Bitzer US, Inc.  
BLG Logistics, Inc.  
Blu-john.com, Inc.  
Boge America, Inc.  
Bosch Rexroth  
Bosse Products LLC  
Brahms Diagnostica LLC  
Brenntag Mid-South, Inc.  
Bruellan Care  
Bulthaup Corporation  
Busch, Inc.  
CAS Americas  
Carlson Wagonlit Travel  
Clyde Bergemann Inc.  
Commerzbank  
Connect Chemicals USA, LLC  
Continental Tire, NA  
Contmedia USA Inc.  
Copper & Brass Sales Inc.  
Crane America Service, Inc.  
Crate & Barrel  
Degussa Corp.  
DEKRA America, Inc.



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Demag Cranes & Components Corporation  
Designa Access Corp.  
Deutsche Bank Alex Brown  
Deutsche Steinzeug America, Inc.  
Deutsche Telekom (T-Mobile)  
Deutz Corp.  
DHL Danzas Air & Ocean, Inc.  
Dickow Pump Co., Inc.  
DICTATOR U.S., Inc.  
Disc-O-Bed LP  
Dornbracht USA, Inc.  
Dornier Med Tech  
Douglas Cosmetics  
DuraVit USA, Inc.  
Durkopp Adler America, Inc.  
Durr Technical Support Ctr.  
Dywidag Systems Int'l USA, Inc.  
EFKA of America, Inc.  
E&M Chemicals  
EMO-Trans, Inc.  
ECOM America  
Eddie Bauer, Inc.  
Egger Corp.  
EGO North America, Inc.  
Epcos, Inc  
EQ Laboratories, Inc.  
Erbe USA, Inc.  
Euler Hermes ACI  
European Windows, Inc.  
Ewert America Electronics Ltd.  
Expotechnik America, Inc.  
Feige Filling Technology  
Fireman's Fund Insurance  
First American Resources Company  
Flux Pumps Corp.  
Freightliner LLC  
Fresenius Medical Care, Inc.  
Freudenberg-Nok  
Frohn North America, Inc.  
Fru-Con Construction Corp.  
GATC, LP  
GEMU Valves, Inc.  
G I W Industries, Inc.

GMT International Corp.  
Germania of America, Inc.  
Global Adventures LLC  
Grenzebach Corp.  
GUHDO USA  
Gunold, Inc.  
Haewa Corp.  
Hansgrohe, Inc.  
Hapag-Lloyd America, Inc.  
Haver Filling Systems, Inc.  
Heidelberg USA, Inc.  
Hella, Inc.  
Hellman Worldwide Logistics  
Henkel Corporation  
Hera Lighting LP  
Heraeus Amersil  
Hettich America LP  
Holox, Inc.  
Holtzsch Corp.  
Hostmann-Steinberg  
HP Pelzer Acoustic Products LLC  
Hugo Boss USA, Inc.  
Humboldt Wedag, Inc.  
IDS Scheer Inc.  
Impreglon, Inc.  
IMS-Gear, Inc.  
IFCO System NA, Inc.  
ILLIG LP  
Intermas, Inc.  
IPF America Inc.  
IPOINT Inc.  
IPV USA LP  
ISTA North America, Inc.  
ISRA Vision Systems Inc.  
J&K Imaging LP  
J.H. Bachmann, Inc.  
JAMESTOWN  
KGE Associates Limited Partnership  
KAB Scanning Resources  
Kaeser Compressors, Inc.  
Kanam LLC  
KEG Technology, Inc.  
Kemper America, Inc.



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Kessler America, LLC  
Kiehl International LLC  
Koch Ltd. Machinery Systems  
Koesen USA LP  
Kolb Fasteners, Inc.  
Kraiburg TPE Corp.  
Kretzer Scissors, Inc.  
Kreyenborg Industries, Inc.  
Krupp Polysius Corp.  
KWC America  
Landmann USA  
Lanxess Corp.  
LEUCO Tool Corp.  
Linde (Hydro-Chem)  
Lindner USA, Inc.  
Linnig Corp.  
Lippert Embedded Computers Inc.  
Loeffler Chemical Corporation  
Lohmann Animal Health International Inc.  
Lothar Walther Precision Tools, Inc.  
LSG Sky Chefs, Inc.  
Lufthansa Cargo USA  
Lufthansa German Airlines  
Lutz Pumps, Inc.  
MDT Mueller Design, Inc.  
MSK Coverttech, Inc.  
Maier America LLC  
MAN Roland Inc.  
Mangold International  
Manner International LP  
Marx International  
MegaSystems USA Inc.  
Messe Frankfurt, Inc.  
Micro Flo Co.  
Minerva Duluth LP  
MOBA Corporation  
Moeller Electronic Corp.  
Movie Tech North America LP  
MRM International Inc.  
Mugele of America, Inc.  
Munich American Reassurance Co.  
Namasco Corporation  
Neptune Publishing House

Nesper International, Inc.  
Netzsch Incorporated  
New Energy Associates LLC  
Newmark International, Inc.  
Nicklas & Partner, Inc.  
Novem Car Interior Design  
Octanorm USA, Inc.  
Off Broadway Shoes, Inc.  
Oracal Inc.  
Osram Sylvania  
Pepperl & Fuchs, Inc.  
Pfaff Industrial of America, Inc.  
Plastive Inc.  
Polyrack Corp.  
Polysius Corp.  
Porsche Cars North America  
Profiflex Plastics LLC  
PVT LabSystems LLC  
RAS Systems, LLC  
Rauschert Technical Ceramics Corp.  
Reha Partner, Inc.  
REM Vacuum Casting Corp.  
REMA Tip Top  
Renal Care Group, Inc.  
RIMA-SYSTEM Atlanta LLC  
Ritz Instrument Transformers  
Robert Bosch  
Robicon Corp.  
Roedel, Langford, de Kock LLP  
Rohde & Liesenfeld Inc.  
Rohm Products of America, Inc.  
Roock Autosport  
Rovema Packaging Machines Inc.  
SAP America, Inc.  
SAR Automation LP  
Schenker Inc.  
Schott North America  
Schutz Container Sys. Inc.  
Schwank, Inc.  
Seeburger, Inc.  
Semikron Inc.  
Senator International  
ServoTech, Inc.



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Seibel Design Partner  
SEIPP Electro Motor Repair  
Supply Co.  
Semikron Inc.  
Sick, Inc.  
Siemens AG  
Siempelkamp LP  
Sony BMG Distribution  
Sonotronic Inc.  
Spinner North America, Inc.  
STEGO, Inc.  
Steinfurth Inc.  
STO Corp.  
STW Technic, LP  
Sud-Chemie Adsorbents  
Sudhaus, Inc.  
TeamTechnik Corporation  
Tecpro Corp.  
Thorwesten Vent LP  
Thyssen Krupp Elevator  
TomorrowNow Inc.  
Transtech  
Trendelkamp LP  
Turner Construction Co.  
UG USA, Inc.  
USI Energy Solutions, Inc.  
Uzin Atz AG

VIB Systems, Inc.  
Veit, Inc.  
Vericor Power Systems Inc.  
Vieler International LP  
VIPA Automation, Inc.  
Viscom, Inc.  
Voith Paper Fabrics  
Vioth Paper Rolls South Inc.  
WIKA Instrument Corp.  
Weber Sensors, Inc.  
Wiedmuller  
Wickmann USA  
Wilden Plastics USA  
Wilo-EMU USA LLC  
Witex Flooring, Inc.  
Witte LP  
WNS North America Inc.  
Wulf Chain Limited  
Wurth Wood Group Inc.  
Xella Aircrete North America  
ZF Industries, Inc.  
ZF Trading North America  
Zenith Equipment, Inc.  
ZF Sachs-North America  
Zschimmer & Schwartz, Inc.  
Zwick USA LP

### TRANSPORTATION

Delta Air Lines currently offers direct flights from Atlanta to Frankfurt, Munich, Dusseldorf, and Stuttgart.

### COMMUNITY & EDUCATION

According to the U.S. Census Bureau, there are 389,669 residents in Georgia from Germany.

At the third annual Oktoberfest 2008, held in Atlanta, participants enjoyed the best of German food and Bavarian music.

One of the six U.S. locations of the Goethe-Institut is located in Atlanta. The Goethe Institut is a German institute that promotes German culture and international cooperation between the U.S. and Germany.

In 2008, The German School of Atlanta celebrated their 25<sup>th</sup> anniversary. Since 1983, the school continues to offer a unique learning environment for students who wish to learn about the German culture and language.

As of fall 2007, 283 German students were enrolled in the University System of Georgia and 1,779 students in the USG are enrolled in German language courses.

