




# export

## GEORGIA-UNITED KINGDOM CONNECTION

### GOVERNMENT & COMMERCE



The Consulate General of the United Kingdom of Great Britain and Northern Ireland is located in Atlanta. Her Majesty's Consul General Honorable Annabelle Malins has been heading the consulate since 2009.



The British-American Business Group of Atlanta is located in Smyrna. With nearly 400 members, this organization is dedicated to promoting connections, trade, and investments by supporting economic growth between the southeastern U.S. and the U.K. BABG Atlanta is one of the largest such groups outside of New York or London.



UPS has signed on as an in-kind sponsor of the 2012 London Olympics, providing shipping and logistics services in return for promotional exposure in the United Kingdom. The company had the same role at the 2008 Beijing Olympics, where it helped get into place everything from television broadcast equipment to the drums used in the opening ceremonies.

GDEcD operates an office in London dedicated to foreign direct investment and international trade. Mike Harling serves as managing director.

GDEcD operates a tourism office in the United Kingdom that has promoted Georgia as a destination since 1993. This office works with travel writers, tour wholesalers, travel agents, and consumers from the United Kingdom and Ireland to promote Georgia as a tourism destination.



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## TRADE RELATIONSHIP

In 2010, the trade deficit between Georgia and the United Kingdom equaled \$1.39 billion.

## EXPORTS

In 2010, Georgia exports to the United Kingdom totaled close to \$990 million.

The United Kingdom is the 6<sup>th</sup> largest export market for Georgia.

RANK	COUNTRY	2010	% OF TOTAL	% CHANGE OVER '09
	_World	28,703,999,535	100	20.89
1	Canada	4,879,113,299	17	18.57
2	China	2,393,007,626	8.34	35.29
3	Mexico	1,943,784,646	6.77	42.97
4	Japan	1,196,796,867	4.17	9.72
5	Germany	1,017,128,864	3.54	0.21
6	United Kingdom	989,392,378	3.45	-18.66
7	Brazil	849,587,341	2.96	44.15
8	Singapore	795,411,075	2.77	28.8
9	Netherlands	759,954,912	2.65	14.82
10	Hong Kong	734,897,203	2.56	32.24

Top exports from Georgia to the UK include:

- electrical machinery
- aircraft/ spacecraft
- machinery
- woodpulp
- paper

Georgia leads the nation in the export of the following goods to the UK:

- printed circuits
- kaolin
- leather art (2<sup>nd</sup>)
- chemical woodpulp
- peanuts
- gas turbines (2<sup>nd</sup>)
- wadding and felt
- cereal bran
- air pumps (2<sup>nd</sup>)
- unwrought aluminum
- rosin and resin acids
- tractors (3<sup>rd</sup>)



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## IMPORTS

In 2010, Georgia's imports from the U.K. totaled close to **\$2.3 billion** (up 11% over 2009). The country is **8<sup>th</sup>** among Georgia's top import markets.

Top imports from the U.K. include pharmaceutical products, non-railway vehicles, electrical machinery, machinery, and aircraft/ spacecraft.

## CAPITAL INVESTMENT

There are more than 100 Georgia companies with operations in the U.K.

There are close to 565 British facilities operating in Georgia, including 110 manufacturing locations. The U.K.-affiliated companies employ close to 34,578 Georgians.

*Note: Please see the appendix for a complete list of the facilities.*

## TRANSPORTATION

Delta offers direct daily flights from Atlanta to London.

The Port of Savannah ships weekly to Thamesport and Felixstowe, weekly and bi-weekly to Tilbury, and it ships every 10 days to Southampton.

## COMMUNITY & EDUCATION

The British community is the **2<sup>nd</sup>** largest European Community in Georgia, with over 16,000 residents (2000), and over 700,000 Georgians claim British ancestry.

There were 408 British students enrolled in the University System of Georgia (USG) in 2006. There are 44 study abroad/exchange programs to the U.K. offered by the USG.

In 2004, a team of Georgia's top educators traveled to the U.K. to meet with the British Council. They studied U.K.'s best practices on school financial decision-making as part of a new partnership developed by the British Council USA and the state of Georgia. The program was designed to foster mutually beneficial relationships between education professionals in Great Britain and the United States.

British culture clubs and organizations in the state of Georgia include: British in Atlanta Social Club, The Greater Atlanta British Motorcycle Association, and the English Speaking Union.

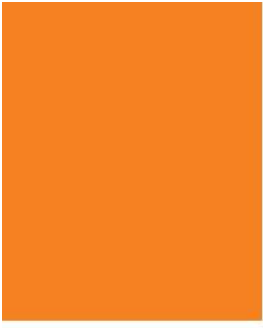


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## APPENDIX

Georgia companies with operations in the U.K. include (highlights):

- ACUITY BRANDS INC.
- ADERANT HOLDINGS INC.
- AGCO CORPORATION
- AIR SERV CORPORATION
- AMERICAN SOFTWARE INC.
- APCO GRAPHICS, INC.
- ARCAPITA, INC.
- BIOFISICA INC.
- BRICKSTREAM CORP.
- CAJUN OPERATING COMPANY
- CANVAS SYSTEMS
- CDC SOFTWARE, INC.
- CIBA VISION CORPORATION
- COMPONENTSOURCE
- CONCURRENT COMPUTER CORPORATION
- CONNOLLY CONSULTING INC.
- COX ENTERPRISES, INC.
- CP KELCO
- CRAWFORD & COMPANY
- CRYOLIFE INC.
- DELTA AIR LINES INC.
- EASYLINK SERVICES CORPORATION
- EKA CHEMICALS, INC.
- ELAVON, INC.
- EMS TECHNOLOGIES, INC.
- EQUIFAX INC.
- ERICSSON TELEVISION, INC.
- EURAMAX INTERNATIONAL, INC.
- EXIDE TECHNOLOGIES
- EYEWONDER, INC.
- FIRSTWAVE TECHNOLOGIES INC.
- GEORGIA-PACIFIC CORPORATION
- GEOSYNTEC CONSULTANTS INC.
- GLOBAL PAYMENTS INC.
- GRAPHIC PACKAGING CORPORATION
- HDS IP HOLDING, LLC
- HOOTERS OF AMERICA INC.
- IMMUCOR, INC.
- INCOMM
- INFOR GLOBAL SOLUTIONS
- INOVIS, INC.
- INTERCONTINENTALEXCHANGE INC.
- INTERFACE, INC.
- INTERNAP NETWORK SERVICES CORPORATION
- INVESCO LTD.
- KAWNEER COMPANY, INC.
- KIMBERLY-CLARK HEALTH CARE
- KING & SPALDING LLP
- LANCOPE, INC.
- LIAISON TECHNOLOGIES, INC.
- LOGILITY INC.
- LOWE REFRIGERATION, INC.
- LXE INC.
- MANHATTAN ASSOCIATES INC.
- MANHEIM
- MARKEM IMAJE
- MEGGITT TRAINING SYSTEMS, INC.
- MERIAL LTD.
- MICROMERITICS INSTRUMENT CORPORATION
- NCR CORPORATION
- NEWELL RUBBERMAID INC.
- NEXIDIA, INC.
- NOBLE SYSTEMS INC.
- NOVELIS INC.
- Nth DEGREE, INC.
- NUBRIDGES INC.
- ONITY, INC.
- OPENSAN INC.
- OXFORD INDUSTRIES INC.
- PREMIERE GLOBAL SERVICES INC.



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Georgia companies with operations in the U.K. include (highlights), cont.:

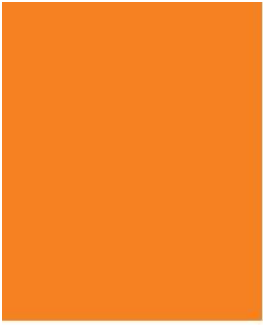
- PREVISOR, INC.
- PRGX GLOBAL
- PRIMEREVENUE INC.
- PRINTPACK INC.
- QUOFORE
- RADIANT SYSTEMS INC.
- RECALL CORPORATION
- RED-D-ARC, INC.
- RUSSELL BRANDS LLC
- S1 CORPORATION
- SEAGULL SOFTWARE
- SERVICISTICS, INC.
- SHAW INDUSTRIES INC.
- SILVERPOP SYSTEMS INC.
- SPECTRUM BRANDS INC.
- TENSAR CORPORATION
- THE COCA-COLA COMPANY
- THE IQ BUSINESS GROUP
- TROUTMAN SANDERS LLP
- TSYS CARD TECH
- UNITED PARCEL SERVICE INC.
- UPS SUPPLY CHAIN SOLUTIONS
- VECTOR NETWORKS INC.
- VENTYX
- VIDEO DISPLAY CORPORATION
- WEG ELECTRIC MOTORS CORPORATION
- YKK CORPORATION OF AMERICA
- ZYMAN GROUP, LLC



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British companies with operations in Georgia include (highlights):

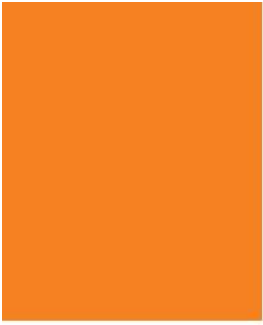
- 20-20 TECHNOLOGIES LTD
- ABS Worldwide Ltd
- AD Aerospace Ltd.
- Aegis Group Plc
- Aggreko Plc
- Aim Group Plc
- Air sea Containers Ltd.
- Alchemy Partners LLP
- Allied Domecq plc
- Amber Chemical Co
- Amdocs Ltd.
- Amec Plc
- Amino Communications Ltd.
- AMINO TECHNOLOGIES PLC
- Amtico Co., Ltd.
- Amtico Holdings Ltd
- AMVESCAP PLC
- APAX EUROPE IV - E, L.P.
- Apax Partners Holdings Ltd
- APAX SUMMER LLP
- API Group plc
- API Sponsorship Group
- ARRAN ISLE LTD
- ASG Services Ltd
- Ashtead Group plc
- AT Kearney Holdings Ltd
- Auburn Acquisitions Ltd
- Autonomy Corp Plc
- AVENTIS SYSTEMS LTD
- Avon Rubber PLC
- B C PARTNERS HOLDINGS LTD
- Babcock International Group
- Bae Systems Plc
- Balfour Beatty Plc
- Bba Aviation Plc
- BBA Group Plc
- BC Partners
- Beazley Group Ltd
- Bellingham & Stanley Ltd.
- Benfield Group Ltd.
- Bike Alert plc
- Bindi GB plc
- Biofisica UK Ltd.
- BioProgress Plc
- Bloor Holdings Ltd
- BP plc
- BRAMBLES HOLDINGS UNLTD
- Brintons LTD
- British Airways Plc
- Bt Group Plc
- BTR PLC
- Bunzl Plc
- Burgoynes Group
- Cadbury Schweppes plc
- Caledonia Investments P L C
- Camtek Ltd.
- Caraustar Industries & Cons. Prod. Grp.
- CEF HOLDINGS LTD
- Cemex Uk
- Centrica Plc
- Ceva Group Plc
- CHALKFREE LTD
- Coats Ltd.
- Compass Group plc
- COMPUTER SOFTWARE GROUP LTD
- Contra Vision Supplies Ltd.
- Corporate Services Group plc
- COVIDIEN UK HOLDING LTD
- Cramer Systems Ltd.
- Cyclo Systems International, Ltd.



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British companies with operations in Georgia include (highlights), cont.:

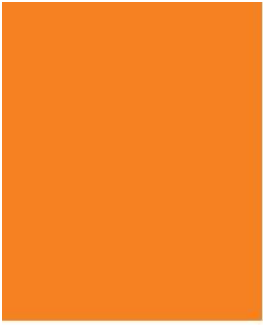
- Daily Mail & General Trust plc
- Danka Business Systems plc
- DeRisk IT Ltd.
- DIAGEO PLC
- DIGITAL PROJECTION INTERNATIONAL
- Dimension Data Holdings Plc
- DOOSAN POWER SYSTEMS UK INVEST
- DTZ Holdings plc
- Dunhumby Limited
- ED&F Man Ltd.
- Electrocomponents P L C
- Elementis
- EMI Group plc
- Endress + Hauser Investments
- Enodis PLC
- Equisys Plc
- ERM GROUP HOLDINGS LTD
- ESL Defence Ltd.
- Eurotherm Drives Ltd
- EVS Translations (UK) LTD
- Exel plc
- Experian Ltd. (Gus Plc)
- Experian Plc
- Fenner PLC
- Firstgroup Plc
- FKI plc
- French Connection Group Plc
- Future LLC
- G4s Plc
- GALAXY LIMITED PARTNERSHIP
- Games Workshop Group plc
- Gardman Ltd.
- Garson & Shaw Ltd
- Glaxosmithkline Plc
- Gleeds
- GLOBAL AEROSPACE UNDERWRITING
- Glotel plc
- Grant Thornton International
- Group 4 Securicor Plc.
- GUINNESS PEAT GROUP PLC
- Haircare, Ltd.
- Hanson, PLC
- Henri Lloyd International Ltd.
- Highbury House Communications Plc
- HSBC Holdings plc
- IDL Industry Direct Ltd.
- IMI PLC
- INFORMA DAP LTD
- Infrared Specialist Group Ltd
- Intec Telecom Systems Plc
- InterContinental Hotels Group plc
- International Greetings Plc
- Interoute Plc
- Intertek Group Plc
- Invensys Plc
- INVESCO Real Estate Advisers Ltd.
- IPG Interpublic Group
- ISLAND INTERNATIONAL INVESTMEN
- I-SPIRE LTD
- James Dehurst Ltd.
- Jardine Lloyd Thompson Group plc
- Jarvis Plc
- Jobserve Ltd.
- JOHN MENZIES PLC
- John Wood Group PLC
- Johnson Matthey Plc
- KAL INVESTMENTS LTD
- Karen Millen Ltd.
- Keller Group P L C
- L.J. GROUP LTD



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British companies with operations in Georgia include (highlights), cont.:

- Lexion Ltd
- Linpac Group Ltd
- LINPAC Group Ltd.
- London Bridge Software Holdings Plc.
- Lo-Q plc
- Lowe Refrigeration Company
- Management Consulting Group P
- Marcus Evans Ltd
- MATRA Systems Ltd
- Mblox Ltd.
- McLarens International Group Ltd
- MEGGITT PLC
- MELROSE P L C
- MEPC PLC
- MERIDIAN AUDIO LTD
- MFI Furniture Group Plc
- Micro Focus International Plc
- MID EUROPA PARTNERS LLP
- Misys Plc
- Mitsui Babcock Energy Ltd
- Moore Stephens
- Morgan Crucible Co. PLC
- Novar plc
- Nucleus Holdings Ltd
- Ob10 Ltd
- Old Mutual plc
- Owen Mumford Holdings Ltd
- P&O Steam Navigation Co.
- Panoply Group Ltd
- Pearson Plc
- Peter Brotherhood Ltd.
- PKF International
- Portals Bathford Ltd.
- Premier Farnell Plc
- Premier Research Group plc
- PricewaterhouseCoopers LLP
- Printersdirect LLC
- Prismo
- Private Investors
- Prudential Plc
- Quantel Holdings Ltd
- Reckitt Benckiser PLC
- RECKITT COLMAN CHISWICK (O T C
- Redeem plc
- Reed Elsevier Group Plc
- Regus Plc
- Renishaw plc
- Rentokil Group PLC
- Rentokil Initial Plc
- Reuters Group plc
- Rexam Plc
- Ringwealth Ltd
- Rio Tinto Plc
- Rolls-Royce Group Plc
- Rolls-Royce plc
- Rotork Plc
- Royal Bank Of Scotland Group
- Royal Bank of Scotland Group plc
- ROYAL DUTCH SHELL PLC
- SABMiller plc
- Sage Group Plc
- SALDON LTD
- SBS Worldwide Ltd
- Securicor plc
- SEDGWICK GROUP LTD
- Select Appointments Holdings
- Sema Group PLC
- Semagix LTD
- Serco Group Plc
- Signet Group Plc



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British companies with operations in Georgia include (highlights), cont.:

- Silence Therapeutics Plc
- Smith & Nephew Plc
- SmithKline Beecham PLC
- Smiths Group plc
- Smiths Group Plc.
- SONET PREBBLES LTD
- SPECTRIS PLC
- SSL Internation
- STA Travel Ltd
- STIRLING SQUARE CAPITAL PARTNE
- TA III LTD.
- Taylor Nelson Sofres plc
- Taylor Wimpey Plc
- Tdr Capital LLP
- Telent Corporation plc
- Telesoft Technologies
- TELESOFT TECHNOLOGIES LTD
- Tellermate Group Ltd
- THE MORGAN CRUCIBLE CO PLC
- The Rank Group Plc
- The Royal Bank of Scotland Plc
- The Zenith Optimedia Group
- Thomas Cook Group PLC
- TI FLUID SYSTEMS LTD
- Tomkins Ltd
- Tranect Ltd.
- Transoft
- Travelex Holdings Ltd
- Ulster Carpet Mills Ltd
- Unilever plc
- United Business Media
- United News & Media
- VECTOR NETWORKS GROUP
- VIA NET.WORKS BV
- VINDON HEALTHCARE PLC
- Virgin Atlanta Airways Ltd.
- VITEC GROUP PLC
- Vodafone Group Plc
- VT Group plc
- WILLIAM GRANT & SONS HOLDINGS
- Willis Group Holdings Plc
- Wolseley Plc
- WPP Group plc
- WPP PLC
- Ws Atkins Plc
- Yell Group plc
- Yellow Group Plc
- ZIRLITE INVESTMENTS (JERSEY) L

