

export

GEORGIA - GERMANY CONNECTION



GOVERNMENT & COMMERCE

The German Consulate General in Atlanta has jurisdiction over Georgia, Alabama, Mississippi, North Carolina, South Carolina, and Tennessee. Dr. Lutz Hermann Görgens has served as Consul General since July 2007. Dr. Görgens was also appointed the Dean of the Consular Corps in 2010.



The German American Chamber of Commerce of the Southern United States (GACC South), located in Atlanta, was founded 30 years ago to promote and strengthen the trade relations between Germany and the U.S. southeastern region, especially Atlanta. The GACC South serves eleven southeastern states of Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee and Texas. Mr. Kristian Wolf is currently the President and CEO of GACC South.



Georgia has had representation in Europe since 1973. Until September 2006, Georgia's European Office was headquartered in Brussels, Belgium. Georgia's European headquarters currently is in Munich, Germany. The office represents Georgia's interests in investment, trade, and film. The Germany office is managed by Antje Abshoff; Nils Gerber handles trade promotion.

There are two Georgia cities that have a sister city relationship with German cities: Marietta in Georgia with Linz am Rhein, Germany, and Atlanta with Nuremberg, Germany. Atlanta's sister-city relationship with Nuremberg inspired the 2006 Crossing Bridges Women's Conference held in Atlanta. The conference was designed to foster ties between businesswomen in Atlanta and Nuremberg.

Georgia and the state of Bavaria are members of the Regional Leaders Summit along with Québec, Canada; Shandong, China; São Paulo, Brazil; Upper Austria, Austria; and Western Cape, South Africa. The goal of each Summit is to discuss topics related to sustainability and strategize to create a sustainable world. The 2010 Summit took place in South Africa in September; food security and integrated transportation will be discussed.



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TRADE RELATIONSHIP

TRADE BALANCE

In 2010, the trade deficit between Georgia and Germany totaled \$6.4 billion.

EXPORTS

In 2010, Georgia exports to Germany totaled over **\$1 billion**, which was a **0.2%** increase over 2009.

Germany is the **5th** largest export market for Georgia; up from the **6th** position in 2009.

RANK	COUNTRY	2010	% OF TOTAL	% CHANGE OVER '09
	_World	28,703,999,535	100	20.89
1	Canada	4,879,113,299	17	18.57
2	China	2,393,007,626	8.34	35.29
3	Mexico	1,943,784,646	6.77	42.97
4	Japan	1,196,796,867	4.17	9.72
5	Germany	1,017,128,864	3.54	0.21
6	United Kingdom	989,392,378	3.45	-18.66
7	Brazil	849,587,341	2.96	44.15

Top exports from Georgia to Germany include:

- Electrical machinery
- aircraft/ spacecraft
- machinery
- woodpulp
- vehicles

Georgia leads the nation in the export of the following goods to Germany:

- woodpulp
- glass mirrors (2nd)
- kaolin
- cigarette paper (2nd)
- launch vehicles
- pebbles (3rd)
- powered aircraft
- gravel (3rd)
- sulfites

IMPORTS

In 2010, Georgia's imports from Germany totaled close to **\$7.4 billion** (up 23.6% over 2009). The country is 2nd among Georgia's top import markets.

Primary imports included non-railway vehicles, pharmaceutical products, nuclear reactors, electrical machinery, organic chemicals, medical instruments, and glassware.





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CAPITAL INVESTMENT

There are more than 60 Georgia companies with operations in Germany.

There are some 561 German facilities operating in Georgia, including 170 manufacturing locations. The German-affiliated companies employ close to 23,450 Georgians.

Note: Please see the appendix for a complete list of the facilities.



TRANSPORTATION

Delta Air Lines currently offers direct flights from Atlanta to Frankfurt, Munich, Dusseldorf, and Stuttgart.



COMMUNITY & EDUCATION

According to the U.S. Census Bureau, there are 795,789 residents in Georgia from Germany.

In 2009, The German School of Atlanta celebrated their 26th anniversary. Since 1983, the school continues to offer a unique learning environment for students who wish to learn about the German culture and language.

One of the six U.S. locations of the Goethe-Institute is located in Atlanta. The Goethe Institute is a German institute that promotes German culture and international cooperation between the U.S. and Germany.

As of fall 2007, 283 German students were enrolled in the University System of Georgia and 1,779 students in the USG are enrolled in German language courses.



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APPENDIX

Georgia companies with operations in Germany (highlights):



- ACUITY BRANDS INC.
- AFC ENTERPRISES, INC.
- AGCO CORPORATION
- AMERICAN MEGATRENDS INC.
- AREL COMMUNICATIONS AND SOFTWARE
- CDC SOFTWARE, INC.
- CIBA VISION CORPORATION
- CONCURRENT COMPUTER CORPORATION
- COX ENTERPRISES, INC.
- CP KELCO
- CRAWFORD & COMPANY
- CRYOLIFE INC.
- DELTA AIR LINES INC.
- EKA CHEMICALS, INC.
- ELAVON, INC.
- EXIDE TECHNOLOGIES
- EYEWONDER, INC.
- FLEETCOR TECHNOLOGIES INC.
- GEORGIA-PACIFIC CORPORATION
- GIW INDUSTRIES INC.
- HOOTERS OF AMERICA INC.
- IMMUCOR, INC.
- INFOR GLOBAL SOLUTIONS
- INTERFACE, INC.
- INVESCO LTD.
- KAWNEER COMPANY, INC.
- KIMBERLY-CLARK HEALTH CARE
- KING & SPALDING LLP
- LARSON-JUHL U.S. LLC
- LOWE REFRIGERATION, INC.
- LUCAS GROUP
- LXE INC.
- MANHEIM
- MARKEM IMAJE
- Merial LTD.
- MICROMERITICS INSTRUMENT CORPORATION
- NCR CORPORATION
- NEOMEDIA TECHNOLOGIES, INC.
- NEWELL RUBBERMAID INC.
- NOBLE SYSTEMS INC.
- NOVELIS INC.
- Nth DEGREE, INC.
- OXFORD INDUSTRIES INC.
- POREX CORPORATION
- PREMIERE GLOBAL SERVICES INC.
- PRGX GLOBAL
- RECALL CORPORATION
- S1 CORPORATION
- SEAGULL SOFTWARE
- SEKISUI SPR AMERICAS, LLC.
- SILVERPOP SYSTEMS INC.
- SMITH, GAMBRELL & RUSSELL, LLP
- SPECTRUM BRANDS INC.
- TENSAR CORPORATION
- TEXTILE RUBBER & CHEMICAL CO. II
- THE COCA-COLA COMPANY
- UNITED PARCEL SERVICE INC.
- UPS SUPPLY CHAIN SOLUTIONS
- WEG ELECTRIC MOTORS CORPORATION
- YKK CORPORATION OF AMERICA



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German companies with operations in Georgia (highlights):

- 3B Scientific GmbH
- ADCO Umweltdienste Holding GmbH
- Adidas Ag
- ADOLF ILLIG Maschinenbau GmbH & Co. KG
- Adolf Wurth GmbH & Co Kg
- Adva Ag Optical Networking
- Aerocom GmbH & Company
- Aerzener Maschinenfabrik
- AIT Inovations GmbH
- Albert Hohlkorper GmbH
- Aldi Group
- Alfred Karcher GmbH & Co.
- Allianz AG
- Allianz Se
- Ardex Anlagen GmbH
- ASB Babinsky
- Astracon GmbH
- Asys GmbH
- B Braun Melsungen Ag
- Basf Se
- Bauerfeind Ag
- Baumuller Industrie GmbH & Co
- Bayer Ag
- Bayerische Motoren Werke Ag
- Bbs Kraftfahrzeugtechnik Ag
- Berger-Seidle Siegeltechnik
- Bestar GmbH
- Bilfinger Berger Ag
- Bitzer Se
- Bjb GmbH & Co Kg
- Blanke & Co.
- Brisay GmbH
- Budiam Diamantwerkzeuge R Und
- Bundesrepublik Deutschland
- Bv Beteiligung GmbH & CoKg
- BVT Holding GmbH & Company
- Carl Zeiss
- CAS GmbH
- Christian Maier GmbH & Co.
- Connect Chemicals GmbH
- Continental Ag
- Dachser GmbH & Co Kg
- DACHSER GmbH & Co. KG
- Daimler Ag
- Daimler Chrysler
- DaimlerChrysler AG
- DEKRA AG
- Demag Cranes Ag
- Dematic GmbH & Co.
- Designa Verkehrsleittechnik GmbH
- Deutsche Aktiengesellschaft AG
- Deutsche Bank Ag
- Deutsche Lufthansa AG
- Deutsche Post Ag
- Deutsche Steinzeug Cremer
- Deutsche Telekom AG
- Deutz Ag
- Dickow Pumpen KG
- DICTATOR Technik GmbH
- Dieffenbacher GmbH & Company
- Dornbracht International
- Dornier Medtech GmbH
- Dornier MedTech Systems GmbH
- Dr. Ehrenstorfer Laboratories GmbH
- Duravit AG
- EAE Ahrensburg Electronic GmbH
- Eberhard Göbel GmbH
- Ebm-Papst Mulfingen GmbH & Co
- Eckert & Ziegler Strahlen- Und
- Egger Otoplastik & Labortechnik GmbH

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German companies with operations in Georgia (highlights), cont.:



- EGO Blanc Und Fischer &
- Egon Nesper Verwaltungs-GmbH
- Einhorn Verwaltungsges MbH
- Elringklinger Ag
- EMO Trans GmbH
- EOn Ag
- Epcos AG
- Erbe Elektromedizin GmbH
- Ew Group GmbH
- Expotechnik Heinz Soschinski
- Felix Bottcher GmbH & Co Kg
- Flux-Geräte GmbH
- Fr Moller GmbH & Co Kg
- Frankl & Kirchner GmbH & Co Kg
- Franz Haniel & Cie GmbH
- Freie Hansestadt Bremen
- Frenzelit Werke GmbH
- Fresenius Medical Care AG
- Fresenius Medical Care Ag
- Fresenius Medical Care Aktiengesellschaft
- Freudenberg & Co Kg
- G Siempelkamp GmbH & Co
- Gebrüder Thiele
- Gemu Gebr Muller Apparatebau
- Georg Von Holtzbrinck GmbH
- Georgsmarienhütte Holding GmbH
- Gerhard Und Atina Engstler
- Germania Vermögensanlagen GmbH
- GERWAH GmbH
- Global Adventures
- Group Business Software Ag
- GUHDO Herbert Dorken
- Gunold GmbH
- H. Deichmann Schuhe GmbH & Co. KG
- Haewa Corporation
- Habrusta-Verwaltungs-GmbH
- Hamburgische
- Hans Metallwerke AG
- HansGrohe
- Haver & Boecker Ohg
- Heckler & Koch Beteiligungs
- Heidelbergcement Ag
- Heidelberger Druckmaschinen Ag
- Heinzmann GmbH Rolladen und Fenster GmbH
- Hella Kgaa Hueck & Co
- Hellmann Worldwide Logistics
- Helmut Aurenz GmbH & Co Kg
- Henkel Ag & Co Kgaa
- Hering GmbH & Co Kg
- Hettich Holding GmbH & Co.
- Hochtief Ag
- Hoffmann + Krippner GmbH
- Holtschmedizin produkte GmbH
- Horst Witte Gerätebau GmbH
- HP Pelzer (Automotive Systems), Inc.
- Hugo Boss AG
- HUHOCO Metalloberflächenveredelung
- Ids Scheer Ag
- Infineon Technologies Ag
- Ingenics AG
- Intelligent Graphic Systems GmbH
- Intermas Elcom GmbH
- Intravis GmbH
- iotronics GmbH
- IPF Germany GmbH
- Ipv Inheidener Produktions
- ISBS GmbH
- Isra Vision Ag
- Ista International GmbH
- J.H. Bachmann GmbH



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German companies with operations in Georgia (highlights), cont.:

- JAMESTOWN US-Immobilien GmbH
- Janich & Klass Computertechnik
- JANSSEN Cosmeceutical Care
- Johan Kretzer GmbH & Co.
- Jw Holding GmbH
- K S B AG
- Kaeser Kompressoren
- Kallfass Verpackungsmaschinen
- KanAm International GmbH
- Karl Storz GmbH & Co Kg
- Kascom Beteiligungs-GmbH
- Kemper GmbH
- Kessler GmbH
- Kettenwulf GmbH & CoKg
- KGE Associates L.P.
- Kichniawy & Partner GmbH
- Klockner & Co Se
- Klotz Digital AG
- Koch Maschinen GmbH
- Kolb GmbH
- Kosener Spielzeug Vertriebs GmbH
- Kreyenborg GmbH
- KSB AG
- KSB Stiftung
- Lanxess AG
- Lasor AG
- Leipziger Messe GmbH
- Libelle AG
- Linde Ag
- Lindner AG
- Lippert Embedded Computers
- Lufthansa Cargo AG
- Lutz, Karl
- Mage Industrie Holding Ag
- MAN Roland Druckmaschinen AG
- Marquard & Bahls Ag
- Marx Software Security GmbH
- matrix42 AG
- MegaSystems GmbH
- Merck Kg Auf Aktien
- Merck KGaA
- Messe Frankfurt GmbH
- Michael Huber EK
- Microform GmbH
- Minerva Immobilien GmbH & Co.
- MOBA Mobile Automation AG
- Movie Tech AG
- Msk Verpackungs-Systeme GmbH
- Mtu Aero Engines Holding Ag
- Mugele Verpackungstechnik
- Munchener Ruckversicherungs
- Murrelektronik GmbH
- Mzm Holding GmbH
- Neptune Verlag
- Nicklas & Partner GmbH
- Novem Car Interior Design GmbH
- Ntt Data Europe GmbH & Co Kg
- NurnbergMesse GmbH
- Odewald & Compagnie GmbH
- OMNIA Fotolabortechnik GmbH
- Orafol Europe GmbH
- Otto Versand GmbH & Co. KG
- Pajunk GmbH
- Pepperl + Fuchs GmbH
- Pfaff Industrie Maschinen AG
- Polyrack GmbH
- Porsche AG
- Porsche Automobil Holding Se
- Profilex AG
- Pvt Probenverteiltechnik GmbH

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German companies with operations in Georgia (highlights), cont.:

- Robertboschstif
- Rag-Stiftung
- Rauschert GmbH
- Rbr Messtechnik GmbH
- Reha Partner GmbH
- Rehm Thermal Systems
- Reichenecker Holding
- Reinhardt Maschinenbau
- Rima System GmbH
- Robert Bosch GmbH
- Robert Bosch Stiftung
- Rodl & Partner GbR
- Roehm GmbH
- Rohde & Liesenfeld International
- Rook Sportsystem GmbH
- Rovema Endverpackungstechnik
- Rwe Ag
- S1 Deutschland GmbH
- Sap Ag
- Schafer Verwaltungs- Und
- ScheBo Biotech AG
- Schutz Werke
- Schutz-Werke GmbH & CoKg
- Schwank GmbH
- Seeburger AG
- Seipp GmbH
- Seipp Handelsgesellschaft Elektrotechnik
- Senator GmbH
- Senior-Technik Wiedemann
- SHL Automatisierungstechnik
- Sick AG
- Siemens AG
- Siemens Aktiengesellschaft
- Siemens Westinghouse Power
- Sikora Ag
- Skion GmbH
- Skytanking Holding GmbH
- Software Ag
- Sonotronic Nagek GmbH
- Spinner GmbH
- Stahlgruber Otto Gruber GmbH
- Star Venture GmbH
- STEGO Elektrotechnik GmbH
- Stego-Holding GmbH
- Steinfurth Mess-Systeme GmbH
- Stinnes AG
- STO AG
- Sud-Chemie AG
- Sudhaus GmbH & Co. KG
- Teamtechnik Maschinen Und
- Technischer Überwachungs
- Technotrans AG
- Thyssen Krupp AG
- Thyssenkrupp Ag
- Tolatec Ag
- Trendelkamp Technologie GmbH
- Trox GmbH
- TUI AG
- Urangesellschaft GmbH
- Uzin Utz AG
- VIB Systems GmbH
- VIPA GmbH
- Viscom AG
- Voith Ag
- Voith GmbH
- Vossloh Ag
- Walter Kiehl GmbH
- Weber Sensors GmbH
- Weidmuller Interface GmbH
- Wickmann-Werke GmbH
- Wika Alexander Wiegand Se & Co
- Wilden AG
- Wilh Werhahn Kg
- Wilo AG
- WILO Group
- Witex AG
- WNS-Europe AG
- Worldcard International
- Xella International
- Zenith Maschinenfabrik GmbH
- Zeppelin-Stiftung
- ZF Friedrichshafen AG
- Ziller Holding GmbH & Co Kg
- Zwick Roell Ag

