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GEORGIA-FRANCE CONNECTION

GOVERNMENT & COMMERCE

Atlanta is home to one of the ten General Consulates of France in the United States. The Atlanta office, established in 1989, serves 6 southeastern states: Alabama, Georgia, Mississippi, North Carolina, South Carolina and Tennessee. The Atlanta office includes the French Trade Commission. Dr. Pascal Le Deunff serves as both Consul General of France and the French Trade Commissioner in Atlanta.

The Georgia Department of Economic Development's European office, managed by Antje Abshoff, represents Georgia's business interests in France.

The Atlanta Chapter of the French American Chamber of Commerce was established in 1985 to promote and assist the French business community. Mr. Daniel Bowers serves as the Executive Director. Also, Enterprise Rhône-Alpes International's office is located in Atlanta headed by Mr. Xavier Lalande. The ERAI is an economic development agency that represents the Rhone Alps region in southeastern France.

On February 3, 2010, The Consulate General of France in Atlanta and the Georgia Institute of Technology officially initiated a joint program called "France-Atlanta: Together Towards Innovation," centered on innovation and designed to foster partnerships between France and the Southeastern United States.

Each year, the French American Chamber of Commerce (FACC) in Atlanta hosts the Crystal Peach Awards. These awards recognize significant investment in France by American companies and outstanding investment in Georgia by French companies. In 2011, the FACC will hold the 7th annual ceremony in February; Georgia company Manhattan Associates will be honored. The board president of FACC is Georgia Department of Economic Development's Senior Project Manager - Jim Blair.



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TRADE RELATIONSHIP

TRADE BALANCE

In 2010, the trade deficit between Georgia and France equaled \$2.15 billion.

EXPORTS

In 2010, Georgia exports to France totaled close to **\$452 million**.

Top exports from Georgia to France include:

- electrical machinery
- organic chemicals
- aircraft/ spacecraft
- vehicles
- machinery

Georgia leads the nation in the export of the following goods to France:

- tableware
- resin acids
- acrylic polymers
- electric generating sets
- glass containers
- air pumps
- tableware
- works trucks (2nd)
- tractors (2nd)
- insecticides (3rd)

IMPORTS

In 2010, Georgia's imports from France totaled over **\$2.6 billion** (up 1.5% over 2009). Georgia is 3rd among U.S. states receiving imports from France.

Top imports from France include pharmaceutical products; nuclear reactors; industrial machinery; organic chemicals; optical, photographic, and cinematographic instruments; beverages; and mineral fuel and oils.

CAPITAL INVESTMENT

There are more than 30 Georgia companies with operations in France.

There are close to 445 French facilities operating in Georgia, including 1429 manufacturing locations. The French-affiliated companies employ close to 20,000 Georgians.

Note: Please see the appendix for a complete list of the facilities.



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TRANSPORTATION

Delta Air Lines and Air France offer daily non-stop service between Atlanta and Paris.

France-based ocean carriers CMA-CGM and Marfret sail weekly from the Port of Savannah.

COMMUNITY & EDUCATION

There are approximately 4,000 members of the French Community in Georgia (U.S. Census Bureau: 2006 American Community Survey).

The colleges and universities within the University System of Georgia offer 25 study abroad or semester exchange programs in France. Additionally, Georgia State University, University of Georgia, and Kennesaw State University have academic partnerships with French institutions.

The Georgia Institute of Technology's only satellite campus in Europe is located in Metz, France, (Georgia Tech Lorraine) where Study Abroad programs are offered for undergraduate and graduate students. The Georgia Tech Lorraine campus also houses a joint research laboratory, GTL-CNRS Telecom, between the Centre National de la Recherche Scientifique (CNRS) and Georgia Tech.

The L'Alliance Française of Atlanta, Atlanta Accueil, Association Ensemble, the cultural chapter of the French Consulate General, and the French-American Chamber of Commerce offers community development and educational programs for the Francophone and Francophile audience in Georgia.

Three Georgia cities have sister-cities in France: Atlanta with Toulouse; Augusta with Biarritz; and Macon with Mâcon.

High-level diplomats, city delegations and more than a hundred companies represented France at the 2009 BIO International Convention in Atlanta May 2009.



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APPENDIX

Selected Georgia companies with operations in France:

- AGCO CORPORATION
- AREL COMMUNICATIONS AND SOFTWARE, INC.
- CDC SOFTWARE, INC.
- CIBA VISION CORPORATION
- CONCURRENT COMPUTER CORPORATION
- COX ENTERPRISES, INC.
- CP KELCO
- CRAWFORD & COMPANY
- DELTA AIR LINES INC.
- EASYLINK SERVICES CORPORATION
- EKA CHEMICALS, INC.
- EURAMAX INTERNATIONAL, INC.
- EXIDE TECHNOLOGIES
- GEORGIA-PACIFIC CORPORATION
- GRAPHIC PACKAGING CORPORATION
- IMMUCOR, INC.
- INFOR GLOBAL SOLUTIONS
- INTERFACE, INC.
- INTERNAP NETWORK SERVICES CORPORATION
- INVESCO LTD.
- KAWNEER COMPANY
- KIMBERLY-CLARK HEALTH CARE
- KING & SPALDING LLP
- LARSON-JUHL U.S. LLC
- LXE INC.
- MANHATTAN ASSOCIATES
- MANHEIM
- MARKEM IMAJE
- MERIAL LTD.
- MICROMERITICS INSTRUMENT CORPORATION
- NCR CORPORATION
- NEWELL RUBBERMAID INC.
- NOBLE SYSTEMS INC.
- NOVELIS INC.
- ONITY, INC.
- POLYVISION CORPORATION
- PREMIERE GLOBAL SERVICES INC.
- PRGX GLOBAL
- PRIMEREVENUE INC.
- RECALL CORPORATION
- RED-D-ARC, INC.
- SCHWEITZER-MAUDUIT INTERNATIONAL INC.
- SEAGULL SOFTWARE
- SPECTRUM BRANDS INC.
- SWIFT GALEY
- THE COCA-COLA COMPANY
- UNITED PARCEL SERVICE INC.
- UPS SUPPLY CHAIN SOLUTIONS
- VENTYX
- WEG ELECTRIC MOTORS CORPORATION
- YKK CORPORATION OF AMERICA
- ZEP INC.



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French affiliated Companies with facilities in Georgia (highlights):

- ADISSEO FRANCE SAS
- ALCATEL-LUCENT
- ALTRAN TECHNOLOGIES SA
- AREVA GROUP
- THE AXA GROUP
- BISCUITS HAFNER SA
- BOSTIK SA
- BOUYGUES SA
- BPI GROUP
- BUREAU VERITAS GROUP
- CAPGEMINI SA
- CARTIER SA
- CEGEDIM-DENDRITE
- COMPAGNIE PLASTIC OMNIUM
- EADS FRANCE SAS
- FREYSSINET INTERNATIONAL CIE
- GENESYS SA
- GLOBE AIR CARGO, INC.
- HAULOTTE GROUP
- HAVAS
- HERMES INTERNATIONAL SA
- IMERYS
- INERGY AUTOMOTIVE SYSTEMS
- INGENICO SA
- L'OCCITANE LIMITED
- LAFARGE SA
- LECTRA SA
- MACOPHARMA SA
- MAPED SAS
- MATERIS GROUP
- ORANGE BUSINESS SERVICES
- PUBLICIS GROUPE SA
- REXEL SA
- RHODIA SA
- ROCTOOL EUROPE
- COMPAGNIE DE SAINT-GOBAIN
- SANOFI-AVENTIS SA
- SCHNEIDER ELECTRIC SA
- SCOR GLOBAL LIFE SE
- SCREEN RESEARCH
- SDV LOGISTIQUE INTERNATIONALE
- SIDEL GROUP
- SNF FLOERGER SAS
- SOLVING EFESO
- SONEPAR SA
- TARKETT SA
- THERMOCOAX SAS
- VALLOUREC SA
- VEOLIA ENVIRONMENTAL SERVICES
- VINCI
- VITEC MULTIMEDIA

