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GEORGIA - EUROPEAN UNION (EU) CONNECTION

GOVERNMENT & COMMERCE

Georgia is home to 7 consulates whose countries are members of the EU (<http://georgia.org/BusinessInGeorgia/InternationalBusiness/Pages/Consulates.aspx>):

- Belgium Consulate of the Kingdom of Belgium
- Denmark Royal Danish Consulate
- France Consulate General of the French Republic
- Germany Consulate General of the Federal Republic of Germany
- Greece Consulate of the Hellenic Republic
- Ireland Consulate General of Ireland
- United Kingdom Consulate General of the United Kingdom

Georgia is home to 13 honorary consulates whose countries are members of the EU (<http://georgia.org/BusinessInGeorgia/InternationalBusiness/Pages/Consulates.aspx>):

- Austria Honorary Consulate General of the Republic of Austria
- Cyprus Honorary Consulate of the Republic of Cyprus
- Czech Republic Honorary Consulate of the Czech Republic
- Finland Honorary Consulate of the Republic of Finland
- Italy Honorary Consulate of the Italian Republic
- Lithuania Honorary Consulate of the Republic of Lithuania
- Luxembourg Honorary Consulate of Luxembourg
- Netherlands Honorary Consulate of the Kingdom of Netherlands
- Poland Honorary Consulate General of the Republic of Poland
- Romania Honorary Consulate of Romania
- Slovenia Honorary Consulate of the Republic of Slovenia
- Spain Honorary Consulate of the Republic of Spain
- Sweden Honorary Consulate of the Kingdom of Sweden



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Many commerce departments and organizations promoting trade and investment with the European Union have offices in Georgia. These organizations work to assist their members, develop business contacts, and foster commercial relations and exchanges between Georgia and their countries.



- Austria Austrian Trade Commission
- Belgium Belgian-American Chamber of Commerce; Walloon Export & Investment
- Czech Republic Czech-North American Chamber of Commerce
- Denmark Danish-American Chamber of Commerce; Trade Commission of Denmark
- Finland Finnish American Chamber of Commerce
- France French-American Chamber of Commerce
- Germany German American Chamber of Commerce
- Ireland Ireland Chamber of Commerce
- Italy Italian Trade Commission
- Netherlands Netherlands-American Chamber of Commerce
- Poland Atlanta Polish Chamber; Polish American Chamber of Commerce of the Southeastern U.S.
- Portugal Portuguese-American Chamber of Commerce
- Romania Romanian-American Trade Chamber of Commerce and Cultural Center
- Sweden Swedish American Chamber of Commerce
- United Kingdom British-American Business Group of Atlanta



Many cities in Georgia have taken part in Sister Cities International, which facilitates cultural and economic exchanges between countries to encourage respect, growth and understanding around the world. The following are the current partnerships:

- Atlanta - Ancient Olympia, Ilia, Greece
- Atlanta - Brussels, Antwerpen, Belgium
- Atlanta - Bucharest, Bucuresti, Romania
- Atlanta - Newcastle upon Tyne, England, U.K.
- Atlanta - Nuremburg, Bayern, Germany
- Atlanta - Salzburg, Salzburg, Austria
- Atlanta - Toulouse, Midi-Pyrenees, France
- Columbus - Bistrita, Bistrita-Nasaud, Romania
- Gainesville - Eger, Heves, Hungary
- Macon - Macon, Bourgogne, France
- Savannah - Patras, Akhaia, Greece

The state of Georgia has two international offices in Europe. The first office, located in Munich, Germany, was established in 2001 and is now under the supervision of Managing Director Antje Abshoff. This office primarily deals with trade related issues. The second office, located in London, England was established in 2002 and is currently under the supervision of Mike Harling. The England office primarily deals with investment.



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In May 2011, Governor Deal, along with the Georgia Department of Economic Development led a mission to the European Union to help Georgia companies expand into the United Kingdom, Germany and Austria.

The Regional Leaders Summit is a forum of seven regions (states, federal states and provinces) from four continents and in which perspectives and strategies for a sustainable world are discussed under the main topic "Policy For Generations." The regions are home for 172 million people and represent a Gross Domestic Product of approximately \$2.38 billion. Upper Austria (Austria), Bavaria (Germany) and the U.S. State of Georgia are among the members.

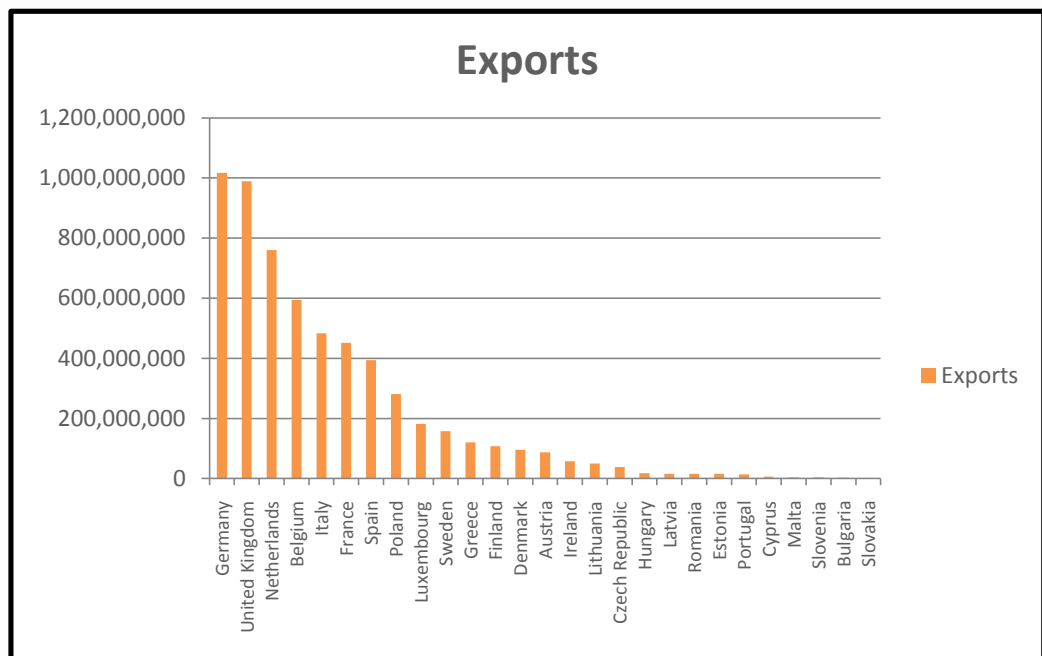
TRADE RELATIONSHIP

TRADE BALANCE

In 2010, Georgia's imports from the European Union were 200% higher than Georgia's exports to the European Union.

EXPORTS

Exports from Georgia to the European Union totaled more than \$5.9 billion in 2010.



Top exports from Georgia to the European Union include:

- Transportation equipment
- Machinery
- Computers and electronic products
- Chemical manufactures
- Paper products
- Aircraft



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Georgia leads the nation in the export of the following goods to the European Union:

- Optical Fibers
- Animal or Vegetable Fats
- Wood Pulp
- Wadding, Felt and Nonwoven Material
- Salt and Sulfur
- Paper and Paperboard

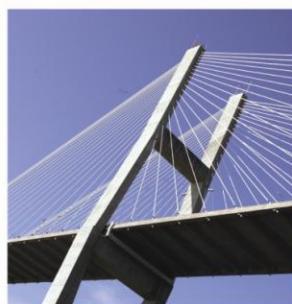
IMPORTS

Imports from Georgia to the European Union totaled \$17.7 billion in 2010. Primary imports included pharmaceutical products, machinery, vehicles (not railway), optics and medical instruments, and electrical machinery.

CAPITAL INVESTMENT

The European Union is home to 500 different Georgia companies. There are 956 companies located in Georgia whose countries of origin are in the European Union.

COUNTRY	EU COMPANIES LOCATED IN GEORGIA	TOTAL EMPLOYMENT	GEORGIA COMPANIES LOCATED IN EU
Austria	17	1,317	16
Belgium	40	5,420	26
Bulgaria	0	0	0
Cyprus	1	187	2
Czech Republic	1	1	14
Denmark	39	805	21
Estonia	0	0	0
Finland	29	1,421	0
France	95	15,164	50
Germany	241	23,435	58
Greece	4	76	8
Hungary	0	0	10
Ireland	13	6,148	14
Italy	65	1,977	27
Latvia	0	0	2
Lithuania	0	0	2
Luxembourg	15	879	3
Malta	0	0	1
Netherlands	95	19,634	41
Poland	1	1	18
Portugal	3	266	14
Romania	0	0	8
Slovakia	0	0	5
Slovenia	0	0	1
Spain	12	420	34
Sweden	43	7,773	25
United Kingdom	242	34,578	100



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In September 2010, Mage Solar, GMBH, a Ravensburg, Germany-based manufacturer of solar energy products, located its North American headquarters in Dublin, GA. A division of parent company Mage Group, the company markets high-grade photovoltaic modules, high-performance branded inverters, and mounting systems used in the solar energy industry. This project represents a \$30 million investment, and will create 350 jobs over five years.

In August 2010 Germany-based plastics manufacturer Moeller Tech located a manufacturing plant in Elberton, GA. The project is expected to create 75 direct jobs, and represents a \$9.75 million investment.

In 2011, Health Lean Logistics selected Atlanta as the site of its Health Lean Logistics USA headquarters and U.S. logistics platform to manage the consumption and supply of materials in healthcare facilities. This is the company's first investment in the United States. HLL has extensive sector expertise, having provided solutions to more than 80 hospitals in Portugal, Brazil, Chile, Panama and Spain, managing a global volume of over 300 million Euros.

TRANSPORTATION

Delta provides daily non-stop flights to the following 18 cities in the European Union:

- Amsterdam, Netherlands
- Athens, Greece
- Barcelona, Spain
- Brussels, Belgium
- Copenhagen Denmark
- Dublin, Ireland
- Dusseldorf, Germany
- Frankfurt, Germany
- London, England, U.K.
- Madrid, Spain
- Manchester, England, U.K.
- Milan, Italy
- Munich, Germany
- Paris, France
- Prague, Czech Republic
- Rome, Italy
- Stuttgart, Germany
- Zurich, Switzerland

The Port of Savannah has 142 ocean carries that ship weekly to the following 25 ports in the European Union:

- Antwerp, Belgium
- Algeciras, Spain
- Barcelona, Spain
- Bremerhaven, Germany
- Cagliari, Italy
- Dunkirk, France
- Felixstowe, England, U.K.
- Fos, France
- Genoa, Italy
- Gioia Tauro, Italy
- La Spezia, Italy
- Le Havre, France
- Livorno, Italy
- Malta, Malta
- Naples, Italy
- Piraeus, Greece
- Rotterdam, Netherlands
- Salerno, Italy
- Sines, Portugal
- Southampton, England, U.K.
- Terragona, Spain
- Thamesport, England, U.K.
- Tilbury, England, U.K.
- Valencia, Spain
- Zeebrugge, Belgium

The Georgia Port Authority's European office (based in Norway) covers the European Union. The office is managed by Arthur Rondan.



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COMMUNITY & EDUCATION

More than 90,000 people living in Georgia were born in a European country, and more than 217,000 speak an Indo-European language at home. Over 3.7 million Georgians declared in 2009 that they have ancestry from one or more of the countries currently in the European Union.

Georgia Tech and the University System of Georgia host one of fifteen “European Union Centers” located at universities across the US, selected through a quite rigorous competition and partially funded by the European Commission. The Georgia EU Center is among the best, with impressive research, teaching and outreach programs, including a number of activities of great relevance to the business community (<http://www.inta.gatech.edu/euce/>).

