

export

GEORGIA- DENMARK CONNECTION

GOVERNMENT & COMMERCE

Georgia is home to two Royal Danish Consulates located in Atlanta and Macon. The consulate in Atlanta is led by Honorary Consul S. Stephen Selig, III, and the consulate in Macon is led by Honorary Consul Christopher N. Smith.

The Danish Trade Commission in Atlanta is headed by Commissioner Jan Sauer. The DTC is a governmental entity commissioned by the Ministry of Foreign Affairs of Denmark to assist Danish firms with their internationalization efforts in the U.S. market.

The Danish-American Chamber of Commerce in Atlanta is a volunteer based network promoting organization founded and maintained on the initiatives of Danes and Americans living in Georgia. The Chamber is located in Roswell, and Ms. Charlotte Nytoft serves as president.

TRADE RELATIONSHIP

TRADE BALANCE

In 2010, Georgia imports from Denmark were 1.4 times larger than Georgia exports to the market.

EXPORTS

In 2010, Georgia exports to Denmark totaled **\$96 million**, a **46%** increase since 2009. Georgia ranked **7th** among other U.S. states exporting to Denmark.

RANK	STATE	2010	% OF TOTAL	% CHANGE OVER '09
	_States	\$2,125,333,059	100	3.37
1	California	295,722,032	13.9	-7.71
2	Illinois	221,068,023	10.4	16.38
3	Texas	135,068,353	6.36	-24.66
4	New York	126,110,930	5.93	81.36
	Unspecified	106,411,922	5.01	38.26
5	New Jersey	103,660,585	4.88	82.09
6	Florida	98,997,450	4.66	0.44
7	Georgia	96,324,689	4.53	46.28
8	Indiana	92,494,376	4.35	-22.59
9	Minnesota	85,562,586	4.03	15.92
10	North Carolina	82,085,353	3.86	22.83

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Top exports from Georgia to Denmark include:

- Aircraft/ spacecraft
- Machinery
- Preserved food
- Medical instruments
- Food waste
- Glass/glassware

Georgia leads the nation in the export of the following goods to Denmark:

- Office machine parts
- Preserved foods
- Kaolin
- Glass/glassware
- Optic fibers
- Passenger motor vehicles (2nd)
- Aircraft/spacecraft (2nd)
- Paper/paperboard (3rd)

IMPORTS

In 2010, Georgia imports from Denmark totaled **\$133 million** ranking our state as the 10th among other U.S. states receiving imports from Denmark.

RANK	STATE	2010	% OT TOTAL	% CHANGE OVER '09
	All States	\$6,005,825,223	100	8.99
1	Indiana	1,479,789,766	25	35.08
2	Texas	1,095,605,599	18	91.55
3	New Jersey	578,106,502	9.6	44.22
4	California	339,137,332	5.7	52.69
5	North Carolina	333,821,542	5.6	-21.11
6	Illinois	223,877,583	3.7	-0.41
7	New York	180,639,754	3	1.49
8	Florida	146,842,241	2.4	-28.78
9	Colorado	141,453,059	2.4	21.3
10	Georgia	133,422,113	2.2	23.77

Top imports from Denmark include:

- Medical instruments
- Gum Arabic
- Electrical machinery
- Machinery
- Pharmaceutical products
- Aircraft/Spacecraft

CAPITAL INVESTMENT

There are more than 20 Georgia companies with operations in Denmark.

There are 43 affiliate companies from Denmark that have opened 64 facilities in Georgia, including 8 manufacturing locations. The facilities hire over 800 Georgian employees.

Note: Please see the appendix for a complete list of the facilities.





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TRANSPORTATION


Delta operates a daily direct flight to Copenhagen, Denmark.

Container ships can enter Denmark via the ports of Aarhus and Esbjerg.



COMMUNITY & EDUCATION

According to the Census Bureau's 2005-2007 American Community Survey, 13,600 Georgians claim Danish Ancestry.



The Scandinavian American Foundation of Georgia, Inc. (SAFG) is a non-profit organization dedicated to the exchange of educational, cultural, and amateur athletic endeavors between the countries of Denmark, Finland, Iceland, Norway and Sweden and the State of Georgia. Founded in 1983, the Foundation has channeled the resources of individuals, corporations, organizations and government agencies in achieving these goals.



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APPENDIX

Georgia companies with operations in Denmark (highlights):

- AGCO CORPORATION
- CIBA VISION
- CP KELCO
- CRAWFORD & COMPANY
- EXIDE TECHNOLOGIES
- GEORGIA-PACIFIC
- INFOR GLOBAL SOLUTIONS
- INTERFACE
- MARKEM IMAJE
- MERIAL
- NCR CORPORATION
- NEWELL RUBBERMAID
- NOVELIS
- POLYVISION CORPORATION
- PREMIERE GLOBAL SERVICES
- RECALL CORPORATION
- SPECTRUM BRANDS
- THE COCA-COLA COMPANY
- UNITED PARCEL SERVICE
- UPS SUPPLY CHAIN SOLUTIONS
- YKK CORP. OF AMERICA

Danish companies with operations in Georgia (highlights):

- AARHUUS STIFTSBOGTRYKKERIE
- AP MOLLER-MAERSK LINE
- BAADER POULTRY
- BANG & OLUFSEN
- BOVA/IFD
- CCI EUROPE
- COLOPLAST
- DANFOSS
- DBI PLASTICS GROUP
- DELAWARE CONSULTING
- DSV
- ECCO SKO
- EG MEDICAL
- ELVSTROM SOBSTAD
- EXHAUSTO
- FLSMIDTH & CO
- GROUP 4 FALCK
- GRUNDFOS MANAGEMENT
- KIRKBI
- LEMAN
- MAERSK LINE
- METSO AUTOMATION
- NKT HOLDING
- QUICKWOOD
- RELATIONWISE
- SATAIR
- SCAN SHIPPING SERVICES
- SCANAM TRANSPORT
- SCANMARKET
- SCANVAEGT INTERNATIONAL
- SELCO
- SELECT SPORT
- SKABELONDESIGN
- STIBO-FONDEN
- TERMA
- UDLEJNINGSSSELSKABET
- UNION ENGINEERING

