

export

GEORGIA - COLOMBIA CONNECTION

GOVERNMENT & COMMERCE

The Consulate General of Colombia is located in Atlanta, and has jurisdiction over the states of Georgia, Alabama, Kentucky, Mississippi, North Carolina, South Carolina, and Tennessee. Ms. Ana Julieta Ruiz Giraldo serves as Consul General.

Atlanta is home to the Colombian-American Chamber of Commerce. Established in 1999, the Chamber now has more than 70 members. Mr. Rafael J. Maldonado serves as Chairman.

The Georgia Hispanic Chamber of Commerce was founded in Atlanta in 1984. The Chamber promotes domestic and international economic development of Hispanic businesses and Hispanic business people and serves as a link between businesses in Latin America and those in Georgia. The organization seeks to bring the issues and concerns of the growing number of Hispanic entrepreneurs to the forefront of Georgia's economic agenda.

TRADE RELATIONSHIP

The United States signed a Free Trade Agreement with Colombia in February of 2006. Implementation of the agreement is pending approval from the U.S. Congress.

TRADE BALANCE

In 2010, the trade surplus between Georgia and Colombia equaled \$61.6 million.

EXPORTS

In 2010, Georgia exports to Colombia totaled close to **\$269.3 million**, which was a **1.5%** increase over 2009.

Georgia ranked **7th** among U.S. states exporting to Colombia in 2010. Colombia is the **24th** largest export market for Georgia.



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RANK	STATE	2010	%	% CHANGE OVER '09
	_States	12,043,953,868	100	27.43
1	Texas	4,387,201,542	36.4	57.52
2	Florida	2,521,329,305	20.9	20.31
3	Louisiana	727,255,799	6.04	9.36
4	California	409,344,293	3.4	24.51
5	Illinois	306,906,415	2.55	13.08
6	Tennessee	297,566,563	2.47	51.66
	Unspecified	274,327,048	2.28	39.47
7	Georgia	269,217,047	2.2	1.52
8	Mississippi	233,074,060	1.94	15.14
9	Pennsylvania	202,029,663	1.68	29.27
10	North Carolina	183,689,191	1.53	7.44

Top exports from Georgia to Colombia include:

- machinery
- woodpulp
- plastic
- electrical machinery
- chemical products

Georgia leads the nation in the export of the following goods to Columbia:

- washing machines
- woodpulp
- poultry
- cartons
- kaolin
- textile floor coverings
- stoves and ranges
- meat (2nd)
- engine parts (2nd)
- TV recievers (2nd)
- insecticides (3rd)
- frozen vegetables (3rd)

IMPORTS

In 2010, Georgia's imports from Columbia totaled over **\$207 million** (up 3.7% over 2009). The country is 37th among Georgia's top import markets.

Top imports from Colombia include: mineral fuels; sugars; articles of apparel and clothing; miscellaneous chemical products; stone, plaster and cement; inorganic chemicals; coffee; and meat.





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CAPITAL INVESTMENT

There are over 10 Georgia companies with operations in Colombia

Note: Please see the appendix for a complete list of the facilities.

TRANSPORTATION

Delta Air Lines offers daily direct flights from Atlanta to Bogotá, Colombia.

Multiple ocean carriers, including Maersk, APL, China Shipping, CMA CGM, CSAV, Hamburg Sud, Hapag Lloyd, and Evergreen sail weekly from the Port of Savannah to the Ports of Buenaventura and Cartagena in Colombia.

COMMUNITY & EDUCATION

There are nearly 600,000 Spanish speakers and more than 15,000 Colombians living in Georgia (U.S. Census Bureau, 2006).

In 2007, there were 549 Colombian students enrolled in the University System of Georgia (USG), and more than 18,000 USG students are enrolled in Spanish language classes, and 217 earned degrees in Spanish in 2006.

Every year, a Colombian Independence Day festival is held in Atlanta where more than 15,000 gather to celebrate Colombian culture, music, and history.



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APPENDIX

Georgia firms with operations in Colombia (highlights):

- CIBA VISION CORPORATION
- CRAWFORD & COMPANY
- DELTA AIR LINES INC.
- EKA CHEMICALS, INC.
- Merial LTD.
- NCR CORPORATION
- NEWELL RUBBERMAID
- S1 CORPORATION
- SED INTERNATIONAL HOLDINGS, INC.
- SPECTRUM BRANDS INC.
- UPS SUPPLY CHAIN SOLUTIONS
- WEG ELECTRIC MOTORS CORPORATION

