



INTERNATIONAL TRADE CONTACTS

KATHE FALLS, DIRECTOR

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Kathe oversees the international trade services and programs of GDEcD. She is a member of the Intergovernmental Policy Advisory Committee on Trade that provides trade policy advice to the U.S. Trade Representative. Kathe also served as president of the State International Development Organization in Washington, D.C.

RYAN THORNTON, INTERNATIONAL TRADE MANAGER

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Ryan works in east metro and south Georgia, focusing on the agribusiness sector statewide. Ryan has worked in the State's European Office in foreign direct investment. He has also worked in exporting Georgia food products for the Georgia Department of Agriculture and in promoting consumer goods with export trading companies.

ALICE CARSON, INTERNATIONAL TRADE MANAGER

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Alice works in northwest and southwest Georgia focusing on the building products and construction industries statewide. Before joining GDEcD, Alice was President of the Catoosa County Chamber of Commerce. She has previous sales and marketing experience in the telecommunications, healthcare, and hospitality industries.

DAWN TOWNSEND, INTERNATIONAL TRADE MANAGER

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Dawn works in central west Georgia, focusing on the energy and environmental industries (including the cleantech sector) statewide. Dawn's tenure with GDEcD has included regional marketing, project management and entrepreneur and small business development.

KATHY OXFORD, SENIOR INTERNATIONAL TRADE MANAGER

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Kathy works in middle and coastal Georgia, focusing on the transportation industries (aerospace, automobile, rail and marine) statewide. Kathy is a Certified Economic Developer and an experienced former Regional Project Manager with GDEcD.

MARY WATERS, INTERNATIONAL TRADE MANAGER

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Mary works in east and south/middle Georgia, focusing on the medical and biotech industries statewide. Her previous international trade experience includes working with the U.S. Foreign Commercial Service in Buenos Aires, Argentina, helping U.S. exporters enter new markets.

TAUBE PONCE, SENIOR INTERNATIONAL TRADE MANAGER

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Taube works in metro Atlanta and northeast Georgia, focusing on the chemical industry statewide. Her previous international business experience includes positions as Export Manager at Zep Manufacturing and Director of International Operations at Shop'n Chek.

ANNA ALFORD, INFORMATION SPECIALIST

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Anna is responsible for conducting research and assisting with international trade events. Anna, a native of Poland, most recently served as a project manager for a public affairs law firm in Atlanta.



GEORGIA'S INTERNATIONAL OFFICES

The Georgia Department of Economic Development's (GDEcD) international offices assist qualified Georgia companies to enter and expand into international markets. Georgia representatives help you gain access to the following countries:

- Brazil
- Canada
- Chile
- China
- European Union countries
- Israel
- Japan
- Korea
- Mexico
- U.K. & Ireland

GDEcD also partners with the U.S. Commercial Service in over 80 countries worldwide, so that Georgia companies always have a contact in-country who specializes in your industry.

